



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, May 13, 2020

SUBJECT

Purchase of two replacement John Deere 611M Cab Tractors

BACKGROUND

The tractors are used to pull the wing mowers, which are used to maintain all Utility property.

STRATEGIC OBJECTIVES SUPPORTED

Improve Efficiency

EVALUATION PROCESS

Staff evaluated three quotes from different buy boards for the purchase of two replacement John Deere 611M Cab Tractors. Staff recommends award to John Deere through Sourcewell - Ag Tractors Contract Number 110719-JDC, in the amount of \$235,842.

Through this buy board John Deere offered a discount totaling \$29,296.10.

FINANCIAL IMPLICATIONS

Sufficient funds are available in Account Number 2630, and the funding source is the Improvement Fund.

PROPOSED ACTION REQUESTED

Consider and approve the purchase of two, John Deere 611M Cab Tractor from Deere & Company, through Sourcewell Ag Tractors Contract Number 110719-JDC, in the amount of \$235,842.

SUPPORTING DOCUMENTATION PROVIDED

- Sourcewell Contract Number 110719-JDC
- John Deere Quote

YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

For any questions, please contact:

- Shipping address
- Billing address
- Vendor: John Deere Company
- 2000 John Deere Run Cary,
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

Joey Sanchez

South Plains Implement, Ltd.
18770 Alameda
Tornillo, TX 79853

Tel: 915-764-2263

Fax: 915-764-2956

Email: jsanchez@spitractor.com



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

South Plains Implement, Ltd.
18770 Alameda
Tornillo, TX 79853
915-764-2263
Admin@spitractor.com

Quote Summary

Prepared For:
El Paso Water Utilities
TX

Delivering Dealer:
South Plains Implement, Ltd.
Joey Sanchez
18770 Alameda
Tornillo, TX 79853
Phone: 915-764-2263
jsanchez@spitractor.com

Quote ID: 21623669
Created On: 15 April 2020
Last Modified On: 06 May 2020
Expiration Date: 15 May 2020

Equipment Summary

	Selling Price		Qty	=	Extended
JOHN DEERE 6110M Cab Tractor	\$ 117,921.00	X	1	=	\$ 117,921.00

Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)
Price Effective Date: April 15, 2020

JOHN DEERE 6110M Cab Tractor	\$ 117,921.00	X	1	=	\$ 117,921.00
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Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)
Price Effective Date: April 15, 2020

Equipment Total					\$ 235,842.00
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* Includes Fees and Non-contract items

Quote Summary

Equipment Total \$ 235,842.00

Trade In

SubTotal \$ 235,842.00

Est. Service \$ 0.00

Agreement Tax

Total \$ 235,842.00

Down Payment (0.00)

Rental Applied (0.00)

Balance Due \$ 235,842.00

Salesperson : X 

Accepted By : X _____

Confidential



JOHN DEERE

Selling Equipment

Quote Id: 21623669 Customer Name:

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JOHN DEERE 6110M Cab Tractor

Hours:

Stock Number:

Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)

Selling Price *
\$ 117,921.00

Price Effective Date: April 15, 2020

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
4227L	6110M Cab Tractor	1	\$ 106,507.00	24.00	\$ 25,561.68	\$ 80,945.32	\$ 80,945.32

Standard Options - Per Unit

183A	Less JDLink	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
185A	Less Subscription	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0501	No package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
878B	Battery Circuit Breaker	1	\$ 162.00	24.00	\$ 38.88	\$ 123.12	\$ 123.12
878H	Multi-Power Outlet Strip	1	\$ 95.00	24.00	\$ 22.80	\$ 72.20	\$ 72.20
1440	PowrQuad Plus - 24/24, 40 km/h, with creeper	1	\$ 2,853.00	24.00	\$ 684.72	\$ 2,168.28	\$ 2,168.28
1755	No ISOBUS Ready / GreenStar Ready	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1950	Less Application	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2085	6M Cab - Standard Cab with RH Console	1	\$ 2,896.00	24.00	\$ 695.04	\$ 2,200.96	\$ 2,200.96
2142	Standard Seat	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2511	Mirrors - Manual Telescopic	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2665	Standard Radio	1	\$ 347.00	24.00	\$ 83.28	\$ 263.72	\$ 263.72
3232	Hydraulic Pump - 80 l/min	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3338	3 Mechanical SCVs (3 SCVs 450 Series)	1	\$ 1,075.00	24.00	\$ 258.00	\$ 817.00	\$ 817.00
3820	Rear PTO - 540/1000 rpm	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4120	Draft Links with Telescopic Ball End - Category 2	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4210	Center Link with Ball End - Category 2	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00



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Selling Equipment

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4421	Stabilizer Bars - Adjustable Both Sides	1	\$ 651.00	24.00	\$ 156.24	\$ 494.76	\$ 494.76
5010	Flange-Type Rear Axle	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5090	Adjustable Steel Wheels (Steel Disk)	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5212	Rear Wheels Size 460/85R34	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5901	Rear and Front Tire Brand - Firestone	1	\$ 200.00	24.00	\$ 48.00	\$ 152.00	\$ 152.00
6045	4WD Front Axle - Unsprung	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6092	Adjustable Steel Wheels	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6220	Front Wheels Size 380/85R24	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
7702	Shipment Preparation - by Ship Overseas	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
8002	Toolbox	1	\$ 88.00	24.00	\$ 21.12	\$ 66.88	\$ 66.88
8020	Rear Fender Extensions - Adjusted to Tire Size	1	\$ 708.00	24.00	\$ 169.92	\$ 538.08	\$ 538.08
8261	Mechanical Cab Suspension	1	\$ 1,703.00	24.00	\$ 408.72	\$ 1,294.28	\$ 1,294.28
8307	Fuel Tank Bottom Guard	1	\$ 458.00	24.00	\$ 109.92	\$ 348.08	\$ 348.08
8385	Heavy-Duty Rear PTO	1	\$ 330.00	24.00	\$ 79.20	\$ 250.80	\$ 250.80
8386	PTO Remote Control	1	\$ 68.00	24.00	\$ 16.32	\$ 51.68	\$ 51.68
8424	Draft Control	1	\$ 674.00	24.00	\$ 161.76	\$ 512.24	\$ 512.24
8457	Higher Hitch Lift Capacity	1	\$ 413.00	24.00	\$ 99.12	\$ 313.88	\$ 313.88
8607	AutoDifflock	1	\$ 300.00	24.00	\$ 72.00	\$ 228.00	\$ 228.00
8725	Beacon Light	1	\$ 229.00	24.00	\$ 54.96	\$ 174.04	\$ 174.04
8782	Backup Alarm	1	\$ 524.00	24.00	\$ 125.76	\$ 398.24	\$ 398.24
8951	Front Base Weight - 110 kg	1	\$ 377.00	24.00	\$ 90.48	\$ 286.52	\$ 286.52
Standard Options Total			\$ 14,151.00		\$ 3,396.24	\$ 10,754.76	\$ 10,754.76
Technology Options/Non-Contract/Open Market							
1900	Less Display	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1880	Less Receiver	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1801	No AutoTrac Package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
Technology Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
Open Market	Cab Protective Screen	1	\$ 4,700.00	0.00	\$ 0.00	\$ 4,700.00	\$ 4,700.00
BRE10015	Cell Phone Mount Kit	1	\$ 67.10	24.00	\$ 16.10	\$ 51.00	\$ 51.00



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Open Market	Custom Paint EP Blue	1	\$ 10,000.00	0.00	\$ 0.00	\$ 10,000.00	\$ 10,000.00
Open Market	Foam fill Tires	1	\$ 10,000.00	0.00	\$ 0.00	\$ 10,000.00	\$ 10,000.00
R127764	Front Weights	10	\$ 134.20	24.00	\$ 32.21	\$ 1,019.92	\$ 1,019.92
Open Market	Hardware For Weights	1	\$ 450.00	0.00	\$ 0.00	\$ 450.00	\$ 450.00
Dealer Attachments Total			\$ 26,559.10		\$ 338.18	\$ 26,220.92	\$ 26,220.92
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 147,217.10		\$ 29,296.10	\$ 117,921.00	\$ 117,921.00