



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, March 09, 2022

SUBJECT

Consider and Approve a Master Contract for Utility Vehicles to Rudolph Chevrolet, LLC

BACKGROUND

Rudolph Chevrolet, LLC provides a variety of utility vehicles, including but not limited to, Class 2, 3 Cab and Chassis trucks upfitted with a Utility Style Service Body. EPWater is in need of replacing 24 utility vehicles.

STRATEGIC OBJECTIVES SUPPORTED

Improve Infrastructure

EVALUATION PROCESS

Staff evaluated Rudolph Chevrolet, LLC's contract through ESC Region 19 Allied States Cooperative Contract Number 20-7355 and determined that Rudolph Chevrolet, LLC meets EPWater's requirements for this procurement. Through this contract Rudolph Chevrolet, LLC offers up to a 15% discount on selected utility vehicles.

FINANCIAL IMPLICATIONS

Sufficient funds are available in Account Numbers 3073 and 3076, and the funding sources are the Improvement Fund and the Stormwater Capital Improvement Fund.

PROPOSED ACTION REQUESTED

Consider and approve a master contract for utility vehicles to Rudolph Chevrolet, LLC through ESC Region 19 Contract Number 20-7355 in the estimated annual amount of \$1,700,000 during the term of ESC Region 19 Contract Number 20-7355, which has an end date of November 30, 2022, with two one-year options, should ESC Region 19 exercise the option to extend.

SUPPORTING DOCUMENTATION PROVIDED

- ESC Region 19 Allied States Cooperative Contract Number 20-7355
- ESC Region 19 Allied States Cooperative Contract Number 20-7355 Award Detail

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Vehicle Fleet Purchase and Service –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 20-7355

RFP OPENING DATE: November 7, 2019

CONTRACT TERM: Date of award until November 30, 2020 with 4 annual extension options.
(Extended by Region 19 (ASC) until November 30, 2021)
(Extended by Region 19 (ASC) until November 30, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 154

RESPONSES: 7

ADVERTISEMENT DATES: El Paso Times – September 30, 2019 & October 7, 2019

RECOMMENDED FOR AWARD: **Airway Properties Operations, LLC dba Hoy Family Auto**
Caldwell Country Chevrolet
Casa Nissan, Inc.
RJ Border International, LP dba Border International Trucks
Rudolph Chevrolet, LLC

TOTAL (estimated) **\$100,000,000.00/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for vehicle fleet purchase and service for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Tractor Works did not qualify for evaluation as they did not bid on any line items. Southwest Sterling, Inc. dba MHC Kenworth could not comply with the Special Conditions listed; therefore, did not qualify for award. The awarded vendors' pricing and information can be found below.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Debbie Oropeza - ESC Region 19

Special Conditions

1. This solicitation is to purchase and maintain vehicles. Brands are specific and alternates should not be listed. Additional manufacturers may be proposed under the line item notating other manufacturers.
2. Vendors must be authorized to sell, install and service the manufacturer that is submitted. A manufacturer authorization letter must be uploaded under the vendor attachment section notating the ability to sell as well as the restrictions for selling and servicing by location.
3. Vendors must have a Franchise Motor Vehicle Dealer Certificate from the Texas Department of Motor Vehicles or another state equivalent if proposing to sell vehicles outside of Texas.

4. Vendors MUST be a dealership authorized to sell new vehicles and provide service in order to be considered for award. This solicitation is not for service only.
5. Base price proposed should include all fees except delivery fees (destination fees from manufacturer, inspection fee, etc.). This does NOT include the administrative fee. Base price should NOT include any optional equipment.
6. Optional equipment shall be listed on a separate price list and uploaded under the vendor attachment section of the electronic bidding system. Vendor must bid on the percent discount from optional equipment line for the manufacturer being proposed.
7. The administrative fee for this solicitation will be limited to \$400 per purchase order for all vehicle purchases and 2% per purchase order for all services performed after vehicle purchase.

Contact Information:

Airway Properties Operations, LLC dba Hoy Family Auto

Isaac Heredia
1122 Airway Boulevard
El Paso, Texas 79925
P: (915) 613-1694
iheredia@driveahoy.com
[HTTP://mercedesbenzelpaso.com](http://mercedesbenzelpaso.com)

States Served: All States

Services Provided: Mercedes Benz Automobiles, Cargo and Passenger Transports, Commercial Vehicles, Parts and Service

Caldwell Country Chevrolet

Chris Collins
PO Box 27
Caldwell, Texas 77836
P: (979) 587-6642
chriscollins@me.com
[HTTP://CALDWELLCOUNTRY.COM](http://CALDWELLCOUNTRY.COM)

States Served: Texas

Services Provided: Chevrolet Cars, Trucks and SUV'S

Casa Nissan, Inc.

Joseph Barroso
5855 Montana Avenue
El Paso, Texas 79925
P: (915) 782-1252
joey@casanissan.com
[HTTP://www.casanissan.com](http://www.casanissan.com)

States Served: All States

Services Provided: Automotive Sales, Service and Parts

RJ Border International, LP dba Border International Trucks

Ruben Rosencrans
12283 Rojas Drive
El Paso, Texas 79936
P: (915) 858-4644 x5413
ruben.rosencrans@borderint.com
[HTTP://borderint.com](http://borderint.com)

States Served: New Mexico (Dona Ana, Otero, Sierra, Luna, Grant, Hidalgo) and Texas (El Paso, Hudspeth, Culberson)

Services Provided: Sales, Parts and Service for International Trucks

Rudolph Chevrolet, LLC

Mike Ruffin
5625 S Desert Boulevard
El Paso, Texas 79932
P: (915) 544-4321 x1261
miker@rudolphcars.com
[HTTP://www.rudolphcars.com](http://www.rudolphcars.com)

States Served: All States

Services Provided: Sales and Service of Chevrolet and Honda Vehicles

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
November 20, 2019
August 20, 2020
August 16, 2021

updated 1/23/2020, 4/24/2020,
8/12/2020, 9/24/2020, 9/28/2020,
10/6/2020, 11/3/2020, 3/23/21,
5/27/21, 8/26/21, 12/1/21, 1/27/22

*updated 10/28/21

Company Name..	Airway Properties LLC, dba Hoy Family Auto	CALDWELL COUNTRY CHEVROLET	Casa Nissan Inc	RJ Border International Trucks and Trailers	RUDOLPH CHEVROLET LLC
Company Contact...	Isaac Heredia	CHRIS COLLINS	Joseph Barroso	Ruben Rosencrans	MIKE RUFFIN
Company Address...	1122 Airway Blvd El Paso TX 79925	PO BOX 27 CALDWELL, TX 77836	5855 Montana Ave El Paso Texas 79925	12283 Rojas Dr	5625 S DESERT BLVD, El Paso, TX 79932
Contact Email Address...	iheredia@driveahoy.com	CHRISCOLLINS@ME.COM	joey@casanissan.com	ruben.rosencrans@borderint.com	miker@rudolphcars.com
Company Phone Number...	(915) 613-1694	(979) 587-6642	(915) 782-1252	(915) 858-4644 x5413	(915) 544-4321 x1261
Company Website...	HTTP://mercedesbenzelpaso.com	HTTP://CALDWELLCOUNTRY.COM	HTTP://www.casanissan.com	HTTP://borderint.com	HTTP://www.rudolphcars.com
S&H included in pricing..	Yes	Yes	Yes	Yes	Yes
S&H (expedite fees)...	Yes, we do if it is a special order for a vehicle we have to pull from a processing facility. If the unit is NOT available at our location we can do a special order for the client. Isaac Heredia will be the contact. He can be reached at (915) 204-7183	NO	no	Yes, Additonal Shipping would apply for critical orders or non-stocking items.	NO
Products/Services Provided...	Mercedes Benz Automobiles, Cargo and Passenger Transports, Commercial vehicles, Parts and Service	CHEVROLET CARS, TRUCKS, AND SUV'S	Automotive Sales, Service and Parts	Sales, Parts and Service for International Trucks	SALES AND SERVICE OF CHEVROLET AND HONDA VEHICLES
Areas Served...	TX	TEXAS	El Paso County Dona Ana County	Texas counties - El Paso, Hudspeth, Culberson New Mexico counties - Dona Ana, Otero, Sierra, Luna, Grant, Hidalgo	TEXAS AND NEW MEXICO
Price Link...	Price Link	Price Link	Price Link	Price Link	Price Link

1	Acura Model Vehicles
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NO BID

2	Audi Model Vehicles
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NO BID

3	BMW Model Vehicles
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NO BID

4	Buick Model Vehicles
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NO BID

5	Cadillac Model Vehicles
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NO BID

6	Chevrolet Model Vehicles
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6.1	Chevrolet Spark LS Sedan
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Supplier	Unit Price
Caldwell Country Chevrolet	\$13,125.00
RUDOLPH CHEVROLET LLC	\$13,743.00

6.2	Chevrolet Sonic LS Sedan
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Supplier	Unit Price
Caldwell Country Chevrolet	\$15,295.00
RUDOLPH CHEVROLET LLC	\$15,909.00

6.3	Chevrolet Cruze L Sedan
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NO BID

6.4	Chevrolet Malibu L Sedan
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Supplier	Unit Price
RUDOLPH CHEVROLET LLC	\$17,233.00
Caldwell Country Chevrolet	\$17,785.00

2021 - 1ZC69 \$17,330

2022 - 1ZC69 \$17,801

6.5	Chevrolet Impala LS Sedan
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Supplier	Unit Price
RUDOLPH CHEVROLET LLC	No Bid

Alternate Options: Caldwell Country Chevrolet

Chevrolet Impala LT Sedan \$23,110.00

6.6	Chevrolet Trax LS Compact SUV
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Supplier	Unit Price
Caldwell Country Chevrolet	\$19,290.00
RUDOLPH CHEVROLET LLC	\$20,599.00

6.7	Chevrolet Equinox L Compact SUV
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Supplier	Unit Price
Caldwell Country Chevrolet	\$21,485.00
RUDOLPH CHEVROLET LLC	\$21,652.00

2021 - 1XP26 \$23,512

2022 - 1XP26 \$21,419

Alternate Options: Rudolph Chevrolet LLC

Chevrolet Equinox FWD RS

2022 - 1XP26 \$31,144

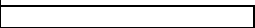
6.8	Chevrolet Blazer Mid Size SUV
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Supplier	Unit Price
RUDOLPH CHEVROLET LLC	No Bid
Caldwell Country Chevrolet	\$29,805.00

6.9	Chevrolet Traverse L Mid Size SUV				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$24,435.00			
	RUDOLPH CHEVROLET LLC	\$25,465.00	2021 1NB26 \$26,215	2022 - 1NB56 \$27,572	
6.10	Chevrolet Tahoe LS Full Size SUV				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$37,895.00			
	RUDOLPH CHEVROLET LLC	\$38,702.00	2021 CC10706 \$39,265	2022 CC10706 \$42,392	
	Alternate Options: Rudolph Chevrolet LLC				
	Chevrolet Tahoe Commercial 2WD 4DR		2021 CC10706 Comm \$38,378	2022 CC10706 Comm \$40,915	
6.11	Chevrolet Suburban LS Full Size SUV				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$40,275.00			
	RUDOLPH CHEVROLET LLC	\$41,300.00	2021 CC10906 \$41,823	2022 CC10906 \$44,949	
	Alternate Options: Rudolph Chevrolet LLC				
	Chevrolet Suburban Commercial 4WD 4DR		2021 CK10906 Comm \$43,655	2021 CK10906 Comm \$43,947	
6.12	Chevrolet Colorado Truck				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$21,065.00			
	RUDOLPH CHEVROLET LLC	\$23,437.00	2021 12M43 \$22,396	2022 12M43 \$22,162	
	Alternate Options: Rudolph Chevrolet LLC				
	Colorado double (extended cab)	\$22,232.00	2021 12M53 \$21,263		
6.13	Chevrolet Silverado Work Truck				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$20,595.00			
	RUDOLPH CHEVROLET LLC	\$20,960.00	2021 CC10903	2022 CC10903 \$21,284	
	Alternate Options: Rudolph Chevrolet LLC				
	SILVERADO 1500 CREW CAB	\$23,999.00	2021 CC10543 \$23,948	2022 CC10543 \$24,599	
	SILVERADO 1500 DOUBLE CAB	\$21,800.00	2021 CC10753 \$21,813	2022 CC10753 \$22,405	
	SILVERADO 1500 CREW CAB 4WD		2021 CK10543 4WD \$26,120	2022 CK10543 4WD \$27,051	
	SILVERADO 1500 CREW CAB LT		2021 CK10543 LT \$37,590		
	SILVERADO 1500 CREW CAB LT TX Z71		2021 CK10543 LT Z71 \$41,490		
	SILVERADO 1500 CREW CAB CUSTOM		2021 CC10543 \$29,995		
6.14	Chevrolet Silverado HD Work Truck				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$25,195.00			
	RUDOLPH CHEVROLET LLC	\$25,998.00	2021 CC20903 \$26,141	2022 CC20903 \$27,391	
	Alternate Options: Rudolph Chevrolet LLC				
	SILVERADO 2500HD -REGULAR CAB BED-DELETE WITH SPARE TIRE	\$25,316.00			
	SILVERADO 2500HD DOUBLE CAB BED-DELETE WITH SPARE TIRE	\$26,568.00			
	SILVERADO 2500HD DOUBLE CAB	\$27,275.00	2021 CC20753	2022 CC20953 \$28,802	
	SILVERADO 2500HD DBL CAB 4WD		2021 CK20753 \$29,204		
	SILVERADO 2500 4WD DBL CAB LT			2022 CC20953 \$49,944	
	SILVERADO 2500HD CREW CAB BED-DELETE WITH SPARE TIRE	\$28,413.00			
	SILVERADO 2500HD CREW CAB	\$28,875.00	2021 CC20943 \$29,271	2022 CC20943 \$30,521	
	SILVERADO 2500HD CREW 4WD		2021 CK20943 \$31,236		
	SILVERADO 3500HD CREW CAB 4WD		2021 CK30943 \$33,817		
6.15	Chevrolet Express Cargo Van				
	Supplier	Unit Price			
	Caldwell Country Chevrolet	\$20,985.00			
	RUDOLPH CHEVROLET LLC	\$21,794.00	2021 CG23405 \$22,266	2022 CG23405 \$23,689	

6.16	Chevrolet Express Passenger		
	Supplier	Unit Price	
	Caldwell Country Chevrolet	\$23,980.00	
	RUDOLPH CHEVROLET LLC	\$27,436.00	2022 CG23406 \$27,348
	Alternate Options: Rudolph Chevrolet, LLC		
	15 Passenger Van LS		2022 CG33706 \$28,965
6.17	Chevrolet Express Cutaway		
	Supplier	Unit Price	
	Caldwell Country Chevrolet	\$20,935.00	
	RUDOLPH CHEVROLET LLC	\$23,700.00 see below	
	Alternate Options: Rudolph Chevrolet, LLC		
		2021 CG33803 \$35,846 Chassis and	
	14' BOX WITH LIFTGATE	\$11,461.00 Box w liftgate	
	16' BOX WITH LIFTGATE	\$12,073.00 see below	
	EXPRESS 3500 CUTAWAY TO ACCEPT 16' BOX WITH LIFTGATE	\$23,118.00 see below	
		2021 CG33903 \$36,757 Chassis and	
	EXPRESS 3500 CUTAWAY WITH 16' BOX WITH LIFTGATE	Box w liftgate	
6.18	Chevrolet Silverado 3500 Chassis		
	Supplier	Unit Price	
	Caldwell Country Chevrolet	\$25,345.00	
	RUDOLPH CHEVROLET LLC	\$26,330.00	
6.19	Percent Discount off all Original Equipment Manufacturer (OEM) Options		
	Supplier	% Discount	
	RUDOLPH CHEVROLET LLC	0	
	Caldwell Country Chevrolet	10	
6.20	Percent Discount off all OEM Parts		
	Supplier	% Discount	
	Caldwell Country Chevrolet	10	
	RUDOLPH CHEVROLET LLC	15	
6.21	Percent Discount off Third Party (non-OEM) Options		
	Supplier	% Discount	
	RUDOLPH CHEVROLET LLC	0	
	Caldwell Country Chevrolet	10	
6.22	Percent Discount off all Program Vehicles - Lease or Preowned		
	Supplier	% Discount	
	RUDOLPH CHEVROLET LLC	No Bid	
	Caldwell Country Chevrolet	5	
6.23	Percent Discount off Floor Plan Insurance		
	Supplier	% Discount	
	RUDOLPH CHEVROLET LLC	No Bid	
	Caldwell Country Chevrolet	No Bid	
6.24	Percent Discount off Lot Insurance		
	Supplier	% Discount	
	RUDOLPH CHEVROLET LLC	No Bid	
	Caldwell Country Chevrolet	No Bid	

6.25	Percent Discount off Extended Maintenance Agreements	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	No Bid
	Caldwell Country Chevrolet	15
6.26	Hourly Rate for Service and Repair	
	Supplier	Price
	Caldwell Country Chevrolet	\$118.20
	RUDOLPH CHEVROLET LLC	\$120.00
6.27	Delivery Fee - Per Mile	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$0.00
	Caldwell Country Chevrolet	\$2.85
7	Chrysler Model Vehicles	
	NO BID	
8	Dodge Model Vehicles	
	NO BID	
9	Ford Model Vehicles	
	NO BID	
10	Genesis Model Vehicles	
	NO BID	
11	GMC Model Vehicles	
	NO BID	
12	Honda Model Vehicles	
12.1	Honda Civic Sedan	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$19,620.00
12.2	Honda Insight Sedan	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$21,776.00
12.3	Honda Accord Sedan	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$22,300.00
12.4	Honda Clarity Plug In Hybrid	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid
12.5	Honda Fit Sedan	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid
12.6	Honda HR-V SUV	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid



12.7	Honda CR-V SUV	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid
12.8	Honda Passport SUV	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid
12.9	Honda Pilot SUV	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$29,316.00
12.10	Honda Odyssey Van	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$28,549.00
12.11	Honda Ridgeline Truck	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	No Bid
12.12	Percent Discount off all Original Equipment Manufacturer (OEM) Options	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.13	Percent Discount off all OEM Parts	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	15
12.14	Percent Discount off Third Party (non-OEM) Options	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.15	Percent Discount off all Program Vehicles - Lease or Preowned	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.16	Percent Discount off Floor Plan Insurance	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.17	Percent Discount off Lot Insurance	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.18	Percent Discount off Extended Maintenance Agreements	
	Supplier	% Discount
	RUDOLPH CHEVROLET LLC	0
12.19	Hourly Rate for Service and Repair	
	Supplier	Price
	RUDOLPH CHEVROLET LLC	\$120.00
12.20	Delivery Fee - Per Mile	
	Supplier	Unit Price
	RUDOLPH CHEVROLET LLC	\$0.00

13	Hyundai Model Vehicles		
		NO BID	
14	Infiniti Model Vehicles		
		NO BID	
15	Jeep Model Vehicles		
		NO BID	
16	Kia Model Vehicles		
		NO BID	
17	Lexus Model Vehicles		
		NO BID	
18	Lincoln Model Vehicles		
		NO BID	
19	Mazda Model Vehicles		
		NO BID	
20	Mercedes Model Vehicles		
20.1	Mercedes-Benz A Class Sedan		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$32,500.00	
20.2	Mercedes-Benz C Class Sedan		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$41,400.00	
20.3	Mercedes-Benz E Class Sedan		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$54,050.00	
20.4	Mercedes-Benz GLA SUV		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$33,950.00	
20.5	Mercedes-Benz GLC SUV		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$50,000.00	
20.6	Mercedes-Benz GLE SUV		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$53,700.00	
20.7	Mercedes-Benz GLS SUV		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$75,200.00	
20.8	Mercedes-Benz E Class Wagon SUV		
	Supplier	Unit Price	
	Hoy Family Auto (Airway Properties Operators, LLC)	\$66,100.00	
20.9	Percent Discount off all Original Equipment Manufacturer (OEM) Options		
	Supplier	% Discount	
	Hoy Family Auto (Airway Properties Operators, LLC)	15	

20.10	Percent Discount off all OEM Parts	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	15
20.11	Percent Discount off Third Party (non-OEM) Options	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	15
20.12	Percent Discount off all Program Vehicles - Lease or Preowned	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	10
20.13	Percent Discount off Floor Plan Insurance	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	10
20.14	Percent Discount off Lot Insurance	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	10
20.15	Percent Discount off Extended Maintenance Agreements	
	Supplier	% Discount
	Hoy Family Auto (Airway Properties Operators, LLC)	15
20.16	Hourly Rate for Service and Repair	
	Supplier	Price
	Hoy Family Auto (Airway Properties Operators, LLC)	\$155.00
20.17	Delivery Fee - Per Mile	
	Supplier	Unit Price
	Hoy Family Auto (Airway Properties Operators, LLC)	\$0.20
21	Mitsubishi Model Vehicles	
	NO BID	
22	Nissan Model Vehicles	
22.1	Nissan Versa Sedan	
	Supplier	Unit Price
	Casa Nissan Inc	\$15,202.00
22.2	Nissan Versa Note Sedan	
	NO BID	
22.3	Nissan Sentra Sedan	
	Supplier	Unit Price
	Casa Nissan Inc	\$17,230.00
22.4	Nissan Altima Sedan	
	Supplier	Unit Price
	Casa Nissan Inc	\$21,990.00
22.5	Nissan Maxima Sedan	
	NO BID	
22.6	Nissan Kicks SUV	
	Supplier	Unit Price
	Casa Nissan Inc	\$21,399.00

22.7	Nissan Rogue SUV		
	Supplier	Unit Price	
	Casa Nissan Inc	\$23,050.00	
22.8	Nissan Rogue Sport SUV		
	Supplier	Unit Price	
	Casa Nissan Inc	\$24,566.00	
22.9	Nissan Murano SUV		
	NO BID		
22.10	Nissan Pathfinder SUV		
	NO BID		
22.11	Nissan Armada SUV		
	NO BID		
22.12	Nissan Frontier Truck		
	Supplier	Unit Price	
	Casa Nissan Inc	\$23,665.00	
22.13	Nissan Titan Truck		
	Supplier	Unit Price	
	Casa Nissan Inc	\$32,499.00	
22.14	Nissan NV Cargo Van		
	Supplier	Unit Price	
	Casa Nissan Inc	\$29,495.00	
22.15	Nissan NV 200 Cargo Van		
	Supplier	Unit Price	
	Casa Nissan Inc	\$22,215.00	
22.16	Nissan NV Passanger Van		
	Supplier	Unit Price	
	Casa Nissan Inc	\$35,447.00	
22.17	Percent Discount off all Original Equipment Manufacturer (OEM) Options		
	Supplier	% Discount	
	Casa Nissan Inc	0	
22.18	Percent Discount off all OEM Parts		
	Supplier	% Discount	
	Casa Nissan Inc	0	
22.19	Percent Discount off Third Party (non-OEM) Options		
	Supplier	% Discount	
	Casa Nissan Inc	No Bid	
22.20	Percent Discount off all Program Vehicles - Lease or Preowned		
	NO BID		
22.21	Percent Discount off Floor Plan Insurance		
	Supplier	% Discount	
	Casa Nissan Inc	No Bid	

34,890.48

22.22	Percent Discount off Lot Insurance	
	NO BID	
22.23	Percent Discount off Extended Maintenance Agreements	
	Supplier	% Discount
	Casa Nissan Inc	No Bid
22.24	Hourly Rate for Service and Repair	
	NO BID	
22.25	Delivery Fee - Per Mile	
	Supplier	Unit Price
	Casa Nissan Inc	\$0.00
23	Subaru Model Vehicles	
	NO BID	
24	Toyota Model Vehicles	
	NO BID	
25	Volkswagen Model Vehicles	
	NO BID	
26	Volvo Model Vehicles	
	NO BID	
27	Percent Discount From Pricelist for Manufacturer Not Listed Above	
	RJ Border International Trucks and Trailers	0