



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, November 09, 2022

SUBJECT

Increase of master contract MC00000276 with Clowe & Cowan of El Paso, LLC

BACKGROUND

A master contract with Clowe & Cowan of El Paso, LLC through ESC Region 19 Allied Cooperative Contract No. 20-7375 was issued for \$500,000 pursuant to the delegated authority of the President/CEO or designee to issue master contracts with awarded vendors participating in approved Cooperative Purchasing Programs for an estimated annual contract amount of \$500,000 per individual master contract without further Public Service Board (Board) approval. At this time, additional capacity beyond the delegated authority is needed to purchase pipes, dressers, and related materials and supplies for maintenance operations.

STRATEGIC OBJECTIVES SUPPORTED

Improve Efficiency

EVALUATION PROCESS

Staff reviewed and evaluated Clowe & Cowan of El Paso, LLC contract through ESC Region 19 Allied Cooperative Contract Number 20-7375 and is requesting Board consideration and approval to increase the capacity of the existing master contract. This vendor has historically been a reliable, responsive, and qualified vendor.

FINANCIAL IMPLICATIONS

Sufficient funds are available in various accounts.

PROPOSED ACTION REQUESTED

Consider and approve an increase in capacity of the master contract MC00000276 issued to Clowe & Cowan of El Paso, LLC to purchase pipes, dressers, and related materials and supplies for maintenance operations through ESC Region 19 Allied Cooperative Contract No. 20-7375, by an additional \$500,000 to increase the existing master contract cumulative amount to \$1,000,000 until the Region 19 contract expires.

SUPPORTING DOCUMENTATION PROVIDED

- Master Contract Number MC00000276
- Clowe & Cowan of El Paso, LLC, ESC Region 19 Contract No. 20-7375
- ESC Region 19 Contract No. 20-7375 Award Detail



CONTRACT

Dispatch via Print

P.O. BOX 511 El Paso, Texas 79961-0001
Phone: 915.594.5623 Fax: 915.594.5604

Table with contract details: Contract ID (MC00000276), Contract Dates (07/01/2022 to 12/31/2022), Payment Terms (NET 30), and Description (Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials).

Supplier 0000000566
CLOWE AND COWAN OF EL PASO LLC
11221 Rojas Drive
El Paso TX 79935-5404

Tax Exempt? Y Tax Exempt ID: 1746003579

Table with 6 columns: Line #, Item Desc, UOM, Amt, Qty, Amt. Row 1: Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials, EA, 500,000.00, 1, 500,000.00

CONTRACT AMOUNT NOT TO EXCEED: \$500,000.00

REQUESTED BY: GILBERT MARTINEZ
ACCOUNT NUMBER: VARIOUS ACCOUNTS

VENDOR CONTACT NUMBERS:
Ph: (915) 593-8833 X 410

PSB AGENCY NO. K0711
PER STATE OF TEXAS CONTRACT NO: REGION 19 NO. 20-7375, MAINTENANCE, REPAIR AND OPERATION (MRO) EQUIPMENT SUPPLIES AND MATERIALS
REGION 19 EXPIRATION DATE: DECEMBER 31, 2022
ALL TERMS AND CONDITIONS APPLY

ANY QUESTIONS REGARDING THIS MASTER CONTRACT, PLEASE CONTACT CHRISTINA RIVAS @ (915) 594-5629.

INVOICES MUST REFERENCE MC00000276
AWARDED BY THE PSB: NOVEMBER 4, 2020 PER BUYBOARD RESOLUTION

MAIL INVOICES TO:
El Paso Water Utilities
ACCOUNTING DEPARTMENT
P.O. Box 511
El Paso, TX 79961
Ph: (915) 594-5623

NOTE: THIS NEW MASTER CONTRACT WILL REPLACE MASTER CONTRACT # MC00000214

(CR 06/04/22)

Total Amt: \$500,000.00

Handwritten signature

6/5/2022

Authorized Signature

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials - ESC Region 19 Allied States Cooperative

RFP NUMBER: 20-7375

RFP OPENING DATE: May 26, 2020

CONTRACT TERM: Date of award until June 30, 2021 with 4 annual extension options.
(Extended by Region 19 until June 30, 2022)
(Extended by Region 19 until December 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 572

RESPONSES: 35

ADVERTISEMENT DATES: El Paso Times – April 27, 2020 & May 4, 2020

RECOMMENDED FOR AWARD: Auto Plus Auto Parts (IEH Auto Parts LLC)
Binyod LLV
C.L. North Company (Keltic Inc.)
Certified Laboratories (NCH Corporation)
Chemsearch FE (NCH Corporation)
Cleaver Brooks Sales and Service, Inc.
Clowe & Cowan of El Paso, LLC
Commercial Kitchen Parts & Service (Greenwich, Inc.)
DA DEFENSE LOGISTICS HQ
DryMore Company
Frank's Supply Company, Inc.
G&E Industrial Supplies, Inc.
~~Global on line sales LLC (Alfredo Medrano)~~
Global Sales and Services inc. *updated 2/11/2021
goSafe (W. Joe Shaw dba goSafe)
Mesa Equipment & Supply Company
MSC Industrial Supply Co. (SID Tool Co. Inc.)
Sun City Communications, LLC
~~SWIFCO (Southwestern Industrial Fasteners)~~ *updated 4/5/22
Winsupply S El Paso TX Co.
Wisco Supply, Inc.
Wofford Truck Parts

TOTAL (estimated) \$5,000,000.00/year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and 30% references. Alpine Electric, LP did not submit the required information as per the bid instructions and were therefore not considered for award. Hudl (Agile Sports Technologies, Inc.) and Metro Signs (Richard NA CIM) did not meet the scope of work and were therefore not considered for award. A & F Water Solutions, LLC, GarCom, Inc., H.A. Gray & Associates, K. D. Scholten Company, Paso-Tex Industries, LLC, Technical Building Services, and Wyler Industrial Works Inc are all awarded on existing ASC contracts for the same products/services and chose to remain on those contracts and were therefore not considered for award. Morrison Supply, Saenz Material & Handling of El Paso Inc., Tasman Geosciences, Inc., and Total Maintenance Solutions (TMS-SOUTH) are all awarded on the existing MRO contract

and were therefore not considered for award. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renae Lawrence - ESC Region 19

Special Conditions

1. This proposal will identify primary suppliers for various maintenance, repair and operations equipment, supplies, and materials to be purchased on an as needed basis during the contract term for transportation, building facilities, and other equipment used.
2. Catalog discounts will be considered based on both individual dollar purchases and available selections.
3. Discounts submitted will include shipping and handling with the discount submitted per order to one (1) location unless otherwise stated at the time proposals are submitted.
4. Please note that if catalog requires different discounts, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
5. No proposals tied to catalogs will be considered unless accompanied with a current catalog with the vendor's name exclusively on the catalog. 3rd party catalogs submitted on behalf of the bidder will not be considered.
7. Exclusive, proprietary, or sole source supplies and goods should be so noted in vendor's response for evaluation purposes. Proof of copyrights and patents should be submitted with proposals; however, no sole sources will be considered for purchases from this contract unless it is included with the original RFP.
8. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that if seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.
9. ESC Region 19 Allied States Cooperative understand catalogs change routinely and while pricing may change, the only requirement is that discounts offered remain the same during the contract term.
10. This solicitation is to include but not limited to: abrasives, soldering, & welding, automotive parts and supplies, building facilities supplies, electrical lighting, motors & power transmission, janitorial supplies & equipment, drills, reamers, & counter bores, dies & taps, fasteners, adhesives & hardware, fleet maintenance & power tools, food service & related repair parts, hand tools, HVAC & plumbing, lumber & specialty woods, material handling, storage, packaging, measuring instruments, threaded piping, pumps, etc.

Approved By: _____

**Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre**

Date: _____

**June 30, 2020
March 25, 2021
March 21, 2022**

*updated 6/8/21, 8/30/21, 4/8/22,
10/4/22

Company Name..	Auto Plus Auto Parts (IEH Auto Parts LLC)	BINYOD LLV
Company Contact...	Brian Evanoka	KHUDOYOR ORTIKOV
Company Address...	901 N Lenola Rd., Moorestown, NJ 08057	4715 ROUND ROCK COURT, El Paso, TX 79924
Contact Email Address...	s498@autoplusap.com	rfpsales@binyod.com
Company Phone Number...	(855) 214-9055	(713) 480-4772
Company Website...	HTTP://www.autoplusap.com	https://binyod.com/
S&H included in pricing..	Yes	No
S&H (expedite fees)...	No	Trip charges are entered for the distance above 100 miles. Khudoyor Ortikov is the contact person

Products/Services Provided...	Distributor of Automotive Aftermarket Parts	Components for information technology or broadcasting or telecommunications Information Technology; Broadcasting and Telecommunications; Safety and security system installation services; Security systems services;
Areas Served...	CT, DE, FL, GA, IN, IA, MD, MA, MI, MN, MS, MO, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA, WA, WV, WI	Texas
Price Link...	Contact Purchasing for Pricing	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist	1	0.0%	10.0%

C.L. North Company (Keltic Inc.)	Certified Laboratories (NCH Corporation)	Chemsearch FE (NCH Corporation)	Cleaver Brooks Sales and Service, Inc.
Joe Cruz	TONI BOYD	TONI BOYD	Steven McGuffey
1830 Texas Ave., El Paso, TX 79901	2727 CHEMSEARCH BLVD, IRVING, TX 75062	2727 CHEMSEARCH BLVD, IRVING, TX 75062	12019 Starcrest Dr., San Antonio Texas 78247
jocruz@clnorth.com	certifiedlabs.biddepartment@nch.com	chemsearch.biddepartment@nch.com	smcguffey@cbservice.com
(915) 538-5864	(972) 438-0563	(972) 438-0563	(210) 798-1808
n/a	HTTP://WWW.CERTIFIEDLABS.COM	HTTP://WWW.CHEMSEARCHFE.COM	n/a
Yes	Yes	Yes	Yes
Yes, anything ordered that requires factory expedite fees and expedites freight charges will be added.	no	no	YES, Expedited shipments will be PP&Add Shipping Cost Plus 15%, Gil Tuazon Aftermarket Specialist

<p>Servicing municipal, industrial, residential , and agricultural industries. Pumping equipment, waterworks products, machining and fabrication, cylinder repairs, installs, removals, electrical motors, and filter systems.</p>	<p>Manufacturer of janitorial and maintenance products, oil and lubrication. water treatment services</p>	<p>Manufacturer of maintenance and janitorial products, oil & lubrication products, water treatment services</p>	<p>Cleaver Brooks Authorized Representative; Complete Boiler Room Solutions, New Boilers Commercial & Industrial, Burners, Boiler Aux. Equipment, Aftermarket Parts / Repairs, Emergency Service, Service, Maintenance Contracts Boiler PM Services</p>
<p>Texas and New Mexico</p>	<p>World wide services and products</p>	<p>World wide services and products</p>	<p>Texas</p>
<p>Price Link</p>	<p>Price Link</p>	<p>Price Link</p>	<p>Price Link</p>

Line #	Unit	Unit	Unit	Unit
1	5.0%	10.0%	10.0%	0.0%

*updated 9/1/2020, 9/30/2020,
 10/13/2020, 1/21/21, 3/10/21,
 3/23/21, 4/19/21, 6/22/21, 6/24/21,
 8/24/21, 9/7/21, 9/9/21, 9/20/21,
 10/27/21, 11/11/21

Clowe & Cowan of El Paso, LLC	Commercial Kitchen Parts & Service (Greenwich, Inc.)	DA DEFENSE LOGISTICS HQ	DryMore Company
Kennya Aguilar	Julie Duckworth	David Granado	Suzette Walsh
11221 Rojas Drive, El Paso, TX, USA, 79935	1377 N. Brazos, San Antonio, TX 78207	1506 Montana Avenue, El Paso, TX 79902	8345 West Little York #2, Houston, Texas 77040
kaguilar@cclp.com	bids@commercialkitchen.com	david@defenselogisticshq.com	suzette@drymore.com
(915) 593-8833 x410	(210) 735-2811	(915) 491-0886	(281) 930-0100
HTTP://cclp.com	HTTP://www.commercialkitchen.com	http://www.defenselogisticshq.com/	HTTP://www.drymore.com
Yes	Yes	Yes	No
Yes. All of our products listed in our price list will be purchased with standard shipping. Any changes required in the shipping and handling will be charged extra. Please contact our Purchasing Dept. at the number (915) 593-8833 ext. 212 for Ryan Patterson and ext. 211 for Andres Flores	Yes for expedited shipping of parts. Julie Duckworth, bids@commercialkitchen.com 210-559-5164	NO extra charge - POC: Robert Atkins	No

Clowe & Cowan of El Paso LLC supplies products for the water and wastewater industry as well as services.	Commercial kitchen equipment parts for over 150 manufacturers	Automotive Repair / Facilities Support Services	Drymore Company was established in 2009 and is based in Houston, Texas. We have over 36 years of combined experience and work hard to provide only the highest quality of services to the community. Drymore has serviced over 500 schools, colleges.
TX, NM	For service we are in South and Central Texas including the San Antonio, Austin, Valley areas and now in Houston. Parts can be shipped anywhere within the United States	El Paso, Texas and surrounding areas within 100 miles	Licensed in the State of Texas we will travel 100 mile radius outside of the Houston, Texas area.
Price Link	Price Link	Price Link	Price Link

Line #	Unit	Unit	Unit	Unit
1	0.0%	0.0%	5.0%	10.0%

*updated 10/1/2020

*updated 2/11/2021, 3/8/21,
 8/25/21, 9/20/21, 9/24/21, 9/30/21,
 10/5/21, 10/7/21, 10/11/21,
 10/27/21, 11/9/21, 11/10/21,
 12/6/21, 1/14/22, 2/1/22, 2/7/22,
 2/15/22, 2/17/22, 2/25/22, 3/9/22,
 4/5/22, 4/6/22, 4/13/22, 4/21/22,
 4/26/22, 5/10/22, 9/8/22

Frank's Supply Company, Inc.	G&E Industrial Supplies, Inc.	Global on line sales LLC (Alfredo Medrano) Global Sales and Services inc.	goSafe (W. Joe Shaw dba goSafe)
Al Castillo	Jeff Bell	Alfredo Medrano	Eric Gould
1211 Barranca Dr., El Paso, TX 79935	857 Pendale Road, El Paso, TX 79907	3651 Bull Moose, El Paso, TX 79938	4200 Underwood, La Porte, TX 77571
acastillo@franks-supply.com	jbelle@geindustrialsupplies.com	globalonlinesalesllc@gmail.com	eric_gould@gosafe.com
(915) 592-9700	(915) 598-6137	(915) 422-7210	(281) 786-6474
http://www.franks-supply.com	HTTP://www.geindustrialsupplies.com	n/a	HTTP://www.gosafe.com
Yes	Yes	Yes	Yes
Frank's Supply does bill for expedited freight requests such as UPS RED. It does not add any additional charges. There is no charge for same delivery requests for stock items.	Yes - only if additional fees are charged by vendor or manufacturer - Brandy Hardin	Yes, Overnights and second day shipments are extra special freight fees, contact Alfredo Medrano,915-422-7210	Yes - Standard shipping is free for all orders over \$200. There is a nominal fee for small orders or orders that require special shipping from a supply chain partner

Frank's Supply is a distributor of industrial / construction tools, equipment and supplies. It is a rental equipment service company.	All types of Industrial supplies - motors, janitorial supplies and equipment, food service and related repair parts, HVAC and Plumbing, Steam products distributor, Pumps and pump parts, boilers and parts, compressor distributor,	Service provides are Pump repair service, HVAC filters, Hvar parts and service	goSafe is a provider of Safety PPE and related products including FRC Clothing, Fall Protection and all safety PPE items.
New Mexico and West Texas, i.e., Lubbock to El Paso	Texas, New Mexico	Texas	goSafe can sell across the continental United States. Strengths in Texas, Oklahoma, Arkansas, Louisiana but we ship to all states in support of our customers
Price Link	Price Link	Price Link	Price Link

Line #	Unit	Unit	Unit	Unit
1	0.0%	45.0%	35.0%	10.0%

*updated 8/17/2020, 11/20/2020,
1/21/22, 4/14/22

*removed 4/5/2022

Mesa Equipment & Supply Company	MSC Industrial Supply Co. (SID Tool Co. Inc.)	Sun City Communications, LLC	SWIFCO (SOUTHWESTERN-INDUSTRIAL FASTENERS)
Rene Navarro	Steve Pena	Sun City Communications, LLC	LINDA FALL
1342 Lomaland Dr., El Paso TX 79935	10737 Gateway West, Suite 102, El Paso, TX 79935	1155 Larry Mahan Dr., Ste. A, El Paso, TX 79925	924 TONY LAMA, EL PASO, TEXAS-79915
rnavarro@mesaequipment.com	steven.pena@mscdirect.com	amor@suncitycomm.com	swifco924@aol.com
(915) 594-1414	(915) 227-0917	(915) 356-7126	(915) 592-5859
HTTP://mesaequipment.com	HTTP://www.mscdirect.com	HTTP://www.suncitycomm.com	HTTP://www.swifco-ep.com
Yes	Yes	Yes	Yes
no	Yes. For overnight and second day delivery request. Contact El Paso, TX. branch at 800-645-7270 for expedite request.	No	YES - EXPEDITED SHIPPING IS AN ADDITIONAL COST NOT INCLUDED IN PRICES. ROBIN BARRON 915 592-5859

Industrial Equipment & Supplies	MSC Industrial Supply Co. is a distributor of metal working and maintenance, repair and operating products and services.	Two Way Radio Communications, Installation of Two Way Radios, MotoTrbo GPS Services on Motorola Two Way Radio Products, Wireless Networking, Point to Point Sales and Installation, Public Safety Lights and Sirens Sales and Installation	MAINTENANCE SUPPLIES AND TOOLS. HAND SANITIZERS, MASKS, GLOVES
New Mexico and El Paso TX and surrounding counties	Texas	Texas	TEXAS AND NEW MEXICO
Price Link	www.mscdirect.com Members must contact MSC to set up their own account.	Price Link	Price Link

Line #	Unit	Unit	Unit	Unit
1	5.0%	25.0%	25.0%	0.0%

Winsupply S El Paso TX Co.	WISCO SUPPLY, INC.	Wofford Truck Parts
John Castro	Jesus Hernandez	Joe Rangel
8888 Sandhill Ct, El Paso, TX 79907	815 S. St. Vrain, El Paso, TX 79901	9420 Gateway Blvd East, El Paso, Texas 79907
jgcastro@winsupplyinc.com	jhernandez@wiscosupply.com	joe@woffordtruckparts.com
(915) 858-8400	(915) 544-8294	(915) 593-8540
n/a	HTTP://www.wiscosupply.com	HTTP://www.woffordtruckparts.com
Yes	No	Yes
No	No	NOT IF IT IS ORDERED ON A STOCK ORDER, ONLY IF IT IS A SPECIAL ORDER THAT IS URGENT

Irrigation and plumbing supplies	Industrial Supplier that provides Parts (MRO) and Equipment for Various Manufacturers / Products	AUTOMOTIVE, TRUCK,TRAILER, BUS, EMERGENCY VEHICLE REPAIR PARTS
Texas	Texas / New Mexico	TEXAS, NEW MEXICO
Price Link	Price Link	Price Link

Line #	Unit	Unit	Unit
1	50.0%	15.0%	30.0%