



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, November 09, 2022

SUBJECT

Increase of master contract MC00000224 with Ferguson Enterprises, LLC

BACKGROUND

A master contract with Ferguson Enterprises, LLC through ESC Region 19 Allied Cooperative contract No. 22-7428 was issued for \$500,000 pursuant to the delegated authority of the President/CEO or designee to issue master contracts with awarded vendors participating in approved Cooperative Purchasing Programs for an estimated annual contract amount of \$500,000 per individual master contract without further Public Service Board (Board) approval. At this time, additional capacity beyond the delegated authority is needed to purchase meter valves, gate valves, and other related materials and supplies for maintenance operations.

STRATEGIC OBJECTIVES SUPPORTED

Improve Efficiency

EVALUATION PROCESS

Staff reviewed and evaluated Ferguson Enterprises, LLC contract through ESC Region 19 Allied Cooperative Contract No. 22-7428 and is requesting Board consideration and approval to increase the capacity of the existing master contract. This vendor has historically been reliable and responsive and provides high-quality goods and services.

FINANCIAL IMPLICATIONS

Sufficient funds are available in various accounts.

PROPOSED ACTION REQUESTED

Consider and approve an increase in capacity of the master contract MC00000224 issued to Ferguson Enterprises, LLC through ESC Region 19 Contract No. 22-7428, to purchase meter valves, gate valves, and other related materials for maintenance operations by an additional \$500,000 to increase the existing master contract cumulative amount to \$1,000,000.

SUPPORTING DOCUMENTATION PROVIDED

- Master Contract Number MC00000224
- Ferguson Enterprises, LLC ESC Region 19 Contract No. 22-7428
- ESC Region 19 Contract No. 22-7428 Award Detail



CONTRACT

Dispatch via Print

P.O. BOX 511 El Paso, Texas 79961-0001
Phone: 915.594.5623 Fax: 915.594.5604

Contract ID MC00000224	Page 1 of 1
Contract Dates 04/05/2022 to 01/31/2023	Payment Terms NET 30
Description: Maintenance, Repair and Operation (MRO) Equipment, Supplies & Materials (INCREASE 2ND)	

Supplier 0000001031
FERGUSON ENTERPRISES INC
1010 Eastside Rd
El Paso TX 79915

Tax Exempt? Y Tax Exempt ID: 17460035797

Line #	Item Desc	UOM	Amt	Qty	Amt
1	Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials	EA	500,000.00	1	500,000.00

CONTRACT AMOUNT \$100,000.00
CONTRACT AMOUNT INCREASED BY \$100,000.00 (NTE \$200,000.00 TOTAL)
CONTRACT AMOUNT INCREASED BY \$300,000.00 (NTE \$500,000.00 TOTAL)

INVOICES MUST REFERENCE: MC00000224
AWARDED BY THE PSB: NOVEMBER 4, 2020 PER BUYBOARD RESOLUTION

CONTRACT IS LIMITED TO NO MORE THAN ONE YEAR FROM DATE OF AWARD.

ACCOUNT NUMBER: VARIOUS ACCOUNT
REQUESTED BY: GILBERT MARTINEZ

PSB AGENCY NO. K0711
PER STATE OF TEXAS CONTRACT WITH REGION 19 # 22-7428 Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials
REGION 19 EXPIRATION DATE: JANUARY 31, 2023
ALL TERMS AND CONDITIONS APPLY

MAIL INVOICE TO:
EL PASO WATER
ACCOUNTING DEPARTMENT
P.O. BOX 511 EL PASO, TEXAS 79961
PHONE NO: (915) 594-5623

FOR INFORMATION REGARDING THIS PURCHASE ORDER, CONTACT CHRISTINA RIVAS @ (915) 594-5629.

NOTE: MASTER CONTRACT IS HEREBY INCREASED BY \$300,000.00 - NOT TO EXCEED A TOTAL OF \$500,000.00

(CR 09/16/2022)

Total Amt: \$500,000.00

 9/18/2022
Authorized Signature

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials (Supplemental) – ESC Region 19 Allied States Cooperative
RFP NUMBER: 22-7428
RFP OPENING DATE: November 16, 2021
CONTRACT TERM: Date of award until January 31, 2023, with 4 annual extension options.
FUNDING SOURCE: Various
RFP's ISSUED: 39
RESPONSES: 15
ADVERTISEMENT DATES: El Paso Times – October 18, 2021 & October 25, 2021

RECOMMENDED FOR AWARD: **A2Z Supplies (Heather C. Ivy)**
CH Coatings LLC
Collision Expertz (The Collision Expertz) (Collision Expertz & Fleet Service)
~~Copper State Bolt and Nut~~ *Removed as of 4/26/22
Delta Air (Omar Medina)
Dunn-Edwards Corporation
Ferguson Enterprises (Ferguson US Holdings, Inc.)
Fonroche Lighting America
Mavich
~~Nova Safety Products, Inc.~~ *Removed as of 4/26/22
~~Roto-Rooter (CDM Plumbing Inc)~~ *Removed as of 4/26/22
~~Saucedo Lock Co. (DACAMA LLC)~~ *Removed as of 4/26/22
TexStar (L.A. Professional Services, Inc.)
~~**Total Maintenance Solutions (TMS-SOUTH)**~~ *Removed as of 4/26/22

TOTAL (estimated) **\$5,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Maintenance, Repair and Operation (MRO) Equipment, Supplies and Materials (Supplemental) for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Unipak Corp. submitted a proposal however was not considered; vendor does not meet the scope of work. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19
Andrea Amiri – ESC Region 19
Renae Lawrence - ESC Region 19

Special Conditions

1. This proposal will identify primary suppliers for various maintenance, repair, and operations equipment, supplies, and materials to be purchased on an as needed basis during the contract term for transportation, building facilities, and other equipment used.
2. Catalog discounts will be considered based on both individual dollar purchases and available selections.
3. Discounts submitted will include shipping and handling with the discount submitted per order to one (1) location unless otherwise stated at the time proposals are submitted.
4. Please note that if catalog requires different discounts, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
5. No proposals tied to catalogs will be considered unless accompanied with a current catalog with the vendor's name exclusively on the catalog. 3rd party catalogs submitted on behalf of the bidder will not be considered.
6. Exclusive, proprietary, or sole source supplies and goods should be so noted in vendor's response for evaluation purposes. Proof of copyrights and patents should be submitted with proposals; however, no sole sources will be considered for purchases from this contract unless it is included with the original RFP.
7. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that if seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.
8. ESC Region 19 Allied States Cooperative understand catalogs change routinely and while pricing may change, the only requirement is that discounts offered remain the same during the contract term.
9. This solicitation is to include but not limited to: abrasives, soldering, & welding, automotive parts and supplies, building facilities supplies, electrical lighting, motors & power transmission, janitorial supplies & equipment, drills, reamers, & counter bores, dies & taps, fasteners, adhesives & hardware, fleet maintenance & power tools, food service & related repair parts, hand tools, HVAC & plumbing, lumber & specialty woods, material handling, storage, packaging, measuring instruments, threaded piping, pumps, paint & related equipment/supplies/tools, etc.

Approved By: _____
Dr. Armando Aguirre

Date: _____
December 14, 2021

Company Name...	A2Z Supplies (Heather C. Ivy)	CH Coatings LLC
Company Contact...	Heather Ivy	Robert Conor, President / Blas Hermosillo, Board Director / Victoria Hermosillo, Operations Manager
Company Address...	1315 W. Main Dr., El Paso, TX 79902	416 N. Stanton St., Ste 600-G, El Paso, TX 79901
Contact Email Address...	hcivy99@yahoo.com	rconor@chcoatings.com
Company Phone Number...	(206) 612-3228	(915) 834-9455
Company Website...	N/A	HTTP://www.chcoatings.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	No	No
Products/Services Provided...	Maintenance/Housekeeping Supplies, Water/wastewater treatment, parts, paper goods, industrial chemicals	Specialty Abrasive blasting & coatings. Concrete slab, spalling, injections & repair of concrete. Metal, tank, water/sewage piping interior/exterior refurbishing. Industrial landscaping in preparation & finish. Utility pressure surface washdowns.

Company Name...	A2Z Supplies (Heather C. Ivy)	CH Coatings LLC
Areas Served...	Texas	All of Region 19 and Texas
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	20.0%	5.0%

*Removed as of 4/26/22

Company Name...	Collision Expertz (The Collision Expertz) (Collision Expertz & Fleet Service)	Copper State Bolt and Nut
Company Contact...	915-270-2260	Ivan Mendiola
Company Address...	8914 Gateway Blvd East	11129 Pellicano Dr. El Paso TX, 79935
Contact Email Address...	luisp3407@hotmail.com	imendiola@copperstate.com
Company Phone Number...	(915) 270-2260	(915) 595-3111 x2507
Company Website...	HTTP://Collisionexpertz.com	HTTP://www.copperstate.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	There may be a fee for expedited depends on job	Expediting fees are only charged for non-stock items that are needed urgently. Customer quotations will always indicate expediting fees if they are applicable. Expediting fees are never charged due to Copper State error.
Products/Services Provided...	Na	Traditional fasteners represent nearly half our business, yet we also offer construction products, industrial supplies, safety products, power tools & accessories, cutting tools & abrasives, kits & assortments, fluid sealing products, and mfd product

*Removed as of 4/26/22

Company Name...	Collision Expertz (The Collision Expertz) (Collision Expertz & Fleet Service)	Copper State Bolt and Nut
Areas Served...	El Paso Tx	Copper State Bolt and Nut Co has more than 30 locations throughout Arizona, California, Colorado, New Mexico, Nevada, Montana, Washington, Iowa, and Texas. But, we are capable of supplying products and service in the 50 states.
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	0.0%	0.0%

Company Name...	Delta Air (Omar Medina)	Dunn-Edwards Corporation
Company Contact...	Omar Medina	SANDRA NIEVES
Company Address...	7606 Boeing Dr. Suite G. El Paso, Tx 79925	4885 E 52nd PLACE LOS ANGELES, CA 90058
Contact Email Address...	delta.air73@gmail.com	sandra.nieves@dunnedwards.com
Company Phone Number...	(915) 491-7680	(505) 379-1525
Company Website...	HTTP://www.deltaairalc.com	https://www.dunnedwards.com/
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	NO	NO
Products/Services Provided...	HVAC SERVICE AND REPLACEMENT. PREVENTIVE MAINTENANCE, COMMERCIAL REFRIGERATION, WALKIN COOLERS AND FREEZERS, ICE MAKERS, KITCHEN EQUIPMENT	Dunn-Edwards makes numerous paints and coatings, as well as paint- related products ranging from ladders to spray equipment.

Company Name...	Delta Air (Omar Medina)	Dunn-Edwards Corporation
Areas Served...	El Paso, TEXAS	EL PASO, TX area and S. NM.
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	1.0%	15.0%

*updated 6/2/2022

Company Name...	Ferguson Enterprises (Ferguson US Holdings, Inc.)	Fonroche Lighting America
Company Contact...	Susan Tunon	Anicet Mabonzo
Company Address...	12500 Jefferson Ave, Newport News, VA 23602	220 Reservoir St #19, Needham Heights, MA 02494
Contact Email Address...	susan.tunon@ferguson.com	a.mabonzo@fonroche.us
Company Phone Number...	(888) 334-0004	(339) 225-4530 x1
Company Website...	https://www.ferguson.com/industry-solutions/facilities-supply	https://www.fonrochesolarlighting.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	There is no freight when operating out of the local facility or distribution center unless noted on a previous bid	Yes Gregory Petipas Director of Operations 220 Reservoir Street, Suite 19 Needham, MA 02494 P: (339) 225-4530 ext. 206
Products/Services Provided...	Ferguson Facilities Supply connects customers to a nationwide network of highly qualified associates who provide tailored solutions beyond what is offered by traditional MRO distributors. In addition to our breadth and depth of facilities maintenance	Solar Street Light, can be use for pathway, residential street, highway, parking lot: 0 trenching and wiring, 2.5 hours of installation per lights

*updated 6/2/2022

Company Name...	Ferguson Enterprises (Ferguson US Holdings, Inc.)	Fonroche Lighting America
Areas Served...	Texas	MA
Price Link...	Price Link	Please contact Purchasing for pricing.

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	15.0%	0.0%

*Removed as of 4/26/22

Company Name...	MAVICH	Nova Safety Products, Inc.
Company Contact...	Bebe Albano	Charlie Intebi
Company Address...	525 Commerce Street, Southlake, TX 76092	2112 Wyoming Avenue, El Paso, Texas 79903
Contact Email Address...	SALES@MAVICH.COM	cintebi@novasafety.com
Company Phone Number...	(682) 503-4484	(915) 778-9300
Company Website...	https://www.mavich.com/	HTTP://www.NovaSafety.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	yes/no - if the item requires special shipping then additional charges may be applied.	Yes, any expedited shipping (overnight, 2 day air, etc) is charged for that shipment - Charlie Intebi
Products/Services Provided...	MAVICH does not provide services	Safety Supplies and Personal Protective Equipment, PPE, Fire Extinguisher sales and service, First Aid Supplies, and other miscellaneous MRO Equipment, Supplies and Materials

*Removed as of 4/26/22

Company Name...	MAVICH	Nova Safety Products, Inc.
Areas Served...	Texas	Texas and New Mexico
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	0.0%	5.0%

*Removed as of 4/26/22

*Removed as of 4/26/22

Company Name...	Roto-Rooter (CDM Plumbing Inc)	Saucedo Lock Co. (DACAMA LLC)
Company Contact...	Mike Merz	David Saucedo
Company Address...	1111 Sunland Park Dr, El Paso TX 79922	711 N Copia St El Paso TX 79903
Contact Email Address...	mike.merz@rrsc.com	davide@saucedocompany.com
Company Phone Number...	(915) 584-5848 x102	(915) 566-7101
Company Website...	HTTP://www.rotorooter.com	HTTP://www.saucedocompany.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	na	No
Products/Services Provided...	Roto-Rooter offers plumbing, excavation, high pressure jetting, CCTV camera service. We also provide water restoration clean up services.	Locksmith, Access Control, CCTV, Door Hardware, Locks, Security Products, Locksmith Supply, Safes, Doors & Frames

*Removed as of 4/26/22

*Removed as of 4/26/22

Company Name...	Roto Rooter (CDM Plumbing Inc)	Saucedo Lock Co. (DACAMA LLC)
Areas Served...	Texas El Paso Metro	We can services all the members of the cooperative.
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	10.0%	20.0%

*Removed as of 4/26/22

Company Name...	TexStar (L.A. Professional Services, Inc.)	Total Maintenance Solutions (TMS-SOUTH)
Company Contact...	Joel Alvarado	MARY NAVA
Company Address...	P.O. Box 1915, Kyle, TX 78640 / 170 Edwards Dr. Unit B, Kyle, TX 78640	4155 W BELLFORT AVE HOUSTON, TX 77025
Contact Email Address...	joel@txstarpro.com	mary@tmssouth.com
Company Phone Number...	(512) 593-6199	(171) 366-4333 x1317
Company Website...	N/A	HTTP://www.shoptmssouth.com
S&H included in pricing...	Yes	Yes
S&H (expedite fees)...	No	YES, INSIDE SALES TEAM, MIKE-RITTER, CHARLES GORDON, MARY-NAVA
Products/Services Provided...	We are a Wynn's distributor, we sell automotive fluids, greases & chemicals, wiper blades, windshield washer fluid, ATF fluid, Differential fluid, etc. as well as specialty tools & equipment to service both gas & diesel engines including buses.	Plumbing supplies and repair parts supplier

*Removed as of 4/26/22

Company Name...	TexStar (L.A. Professional Services, Inc.)	Total Maintenance Solutions (TMS-SOUTH)
Areas Served...	Texas: El Paso, Austin, San Antonio, Laredo, Del Rio, Eagle Pass, West Texas & the Pan handle as well as all of N.M.	ALL STATES
Price Link...	Price Link	Price Link

Line #	Description	QTY	Unit	Unit
1	Percent discount off catalog/pricelist.	1	5.0%	30.0%