



**PUBLIC SERVICE BOARD MEETING  
AGENDA ITEM  
REGULAR MEETING**

**Wednesday, December 13, 2023**

**SUBJECT**

Increase capacity of master contract MC00000476 with REMSA USA, Inc. (REMSA)

**BACKGROUND**

A master contract was issued through the ESC Region 19 Allied States Cooperative Contract No. 21-7402 to REMSA USA, Inc. (REMSA) pursuant to the delegated authority of the President /CEO or designee to issue master contracts with awarded vendors participating in approved Cooperative Purchase Programs for an estimated annual contract amount of \$500,000 per individual master contract without further Public Service Board (PSB) approval. At this time, additional capacity in the amount of \$500,000 is needed to purchase industrial pumps, motors, repair and hydraulic services, industrial fabrication, laser alignments, transformer services and repairs, filters, flow meters, machine work, and welding services.

**STRATEGIC OBJECTIVES SUPPORTED**

Improve Efficiency

**EVALUATION PROCESS**

Staff reviewed and evaluated the current master contract and is requesting the PSB's consideration and approval to increase the capacity of the existing master contract through ESC Region 19 Allied States Cooperative Contract No. 21-7402. REMSA has been a reliable, responsive, and qualified local vendor.

**FINANCIAL IMPLICATIONS**

Sufficient funds are available in various accounts.

**PROPOSED ACTION REQUESTED**

Consider and approve an increase in capacity of master contract MC00000476 issued to REMSA USA, Inc. (REMSA) through ESC Region 19 Allied States Cooperative Contract No. 21-7402 by an additional amount of \$500,000 to increase the existing master contract to a cumulative amount of \$1,000,000; and authorize the issuance of future annual master contracts in the amount of \$1,000,000 to REMSA USA, Inc. (REMSA) for as long as the term of ESC Region 19 Allied States Cooperative Contract No. 21-7402 is in place.

**SUPPORTING DOCUMENTATION PROVIDED**

- Master Contract MC00000476 with REMSA USA, Inc
- ESC Region 19 Allied States Cooperative Contract No. 21-7402 Award Summary



CONTRACT

Dispatch via Print

P.O. BOX 511 El Paso, Texas 79961-0001
Phone: 915.594.5623 Fax: 915.594.5604

Table with contract details: Contract ID (MC00000476), Contract Dates (03/03/2023 to 03/02/2024), Payment Terms (NET 30), and Description (21-7402 INDUSTRIAL PUMPS, MOTORS, FILTERS, FLOW METERS AND RELATED).

Supplier 0000004924
REMSA USA INC
14500 Sam Hawken Rd
El Paso TX 79938

Tax Exempt? Y Tax Exempt ID: 17460035797

Table with 6 columns: Line #, Item Desc, UOM, Amt, Qty, Amt. Row 1: 1, 21-7402 INDUSTRIAL PUMPS, MOTORS, FILTERS, FLOW METERS AND RELATED, EA, 500,000.00, 1, 500,000.00

MC00000476 Replaces MC00000169

AWARDED BY THE PSB: NOVEMBER 4, 2020, PER COOPERATIVE RESOLUTION.

PSB AGENCY NO. K0711
PER REGION 19 ALLIED STATES COOPERATIVE PER STATE OF TEXAS
COOP CONTRACT: 21-7402
COOP OPENING DATE: February 16, 2021
CONTRACT TERM: Date of award until March 31, 2022 with 4 annual extension options
Extended by COOP until March 31, 2024

EL PASO WATER STANDARD TERMS AND CONDITIONS WILL PREVAIL

REQUESTED BY: Richard Wilcox

FOR INFORMATION REGARDING THIS PURCHASE ORDER, PLEASE CONTACT CINTHYA DOMINGUEZ @ (915) 594-5629.

AccountsPayable@epwater.org
El Paso Water Utilities
ACCOUNTING DEPARTMENT
P.O. Box 511
El Paso, TX 79961
Ph:(915)594-5623

INVOICES MUST INCLUDE THE P.O./MASTER CONTRACT NUMBER
ACCOUNT NUMBER: VARIOUS ACCOUNTS

For the duration of this contract and any extension hereof, Contractor shall carry in a solvent company authorized to do business in Texas public liability insurance a) covering Contractor and its employees in the amount of \$500,000 and b) for the protection of the general public and the El Paso Water Utilities in the amount of \$1,000,000 per occurrence for bodily injury or wrongful death and \$1,000,000 per occurrence for property damage.

PLEASE NOTE:
NO WORK CAN COMMENCE UNTIL A VALID CERTIFICATE OF INSURANCE IS RECEIVED AT THE EL PASO WATER UTILITIES PURCHASING AND CONTRACTS ADMINISTRATION DEPARTMENT.

Notices and Certificates required by this clause shall be provided to:
Purchasing.Info@epwater.org
Mirtha Solis
Sr. Purchasing Agent
El Paso Water
1154 Hawkins Blvd.
El Paso, Texas 79925

Total Amt: \$500,000.00

Handwritten signature and date 1/24/2023
Authorized Signature

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Industrial Pumps, Motors, Filters, Flow Meters and Related - ESC  
Region 19 Allied States Cooperative

**RFP NUMBER:** 21-7402

**RFP OPENING DATE:** February 16, 2021

**CONTRACT TERM:** Date of award until March 31, 2022 with 4 annual extension options.  
**(Extended by Region 19 until March 31, 2023)**  
**(Extended by Region 19 until March 31, 2024)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 301

**RESPONSES:** 14

**ADVERTISEMENT DATES:** El Paso Times – January 18, 2021 & January 25, 2021

**RECOMMENDED FOR AWARD:** **EI Paso Phoenix Pumps, Inc.**  
~~Liber Holdings LLC~~ **Roger Brown Co. LLC** (\*effective 4/6/21)  
**Paso-Tex Industries, LLC**  
**Prime Pump Service LLC**  
**PureOps, LLC**  
**Remsa (Remsa USA Inc.)**  
**V.M.P. Industrial Sales, Inc.**  
**Wastewater Solutions LLC**  
**Western Environmental Management Corp., Ltd.**

**TOTAL (estimated)** **\$4,000,000.00/year**

**EXPLANATIONS:**

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Industrial Pumps, Motors, Filters, Flow Meters and Related for those procurements made with federal, state, or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. B&M Machinery, C.L. North Company (Keltic Inc. dba C.L. North), Clowe & Cowan (Clowe and Cowan of El Paso LLC), Global Sales and Service Inc, and Johnstone Supply (SIX T INC) submitted a proposal however were not considered; vendors are already awarded on an existing contract. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renae Lawrence - ESC Region 19

Approved By: \_\_\_\_\_  
Dr. Armando Aguirre  
Dr. Armando Aguirre  
Dr. Armando Aguirre

Date: \_\_\_\_\_  
February 26, 2021  
December 13, 2021  
December 12, 2022