



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, July 09, 2025

SUBJECT

Approval of master contract with Vega Americas, Inc. (Vega)

BACKGROUND

Vega level sensors are utilized throughout the wastewater plants for real-time data to monitor wet well systems, tanks, sludge silos and pits levels. The data provided by these sensors is used by our plants Supervisory Control and Data Acquisition (SCADA) system for automated pump control of these systems. The sensors allow the operator to monitor and make necessary adjustments that are essential for maintaining the safety and integrity of the wastewater process when needed.

PRIOR PSB ACTION

- None

UTILITY KPI ALIGNMENT

Infrastructure Performance

EVALUATION PROCESS

Staff evaluated the Vega contract through the ESC Region 19 Allied States Cooperative Contract No. 25-7517 and determined that the vendor meets the operational needs of EPWater for this type of procurement. Vega has historically provided high-quality goods and services and has consistently demonstrated reliability, responsiveness, and professional qualifications.

FINANCIAL IMPLICATIONS

Sufficient funds are available in various accounts, this expenditure is part of the FY2025-26 budget.

PROPOSED ACTION REQUESTED

Consider and approve the issuance of a master contract to Vega Americas, Inc. under the ESC Region 19 Cooperative Contract No. 25-7517 for the purchase of level sensors for \$1,000,000 and authorize the issuance of future annual master contracts for \$1,000,000 for the duration of the ESC Region 19 contract term.

SUPPORTING DOCUMENTATION PROVIDED

- ESC Region 19 Contract No. 25-7517 award summary

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services (Supplemental) – ESC Region 19 Allied States Cooperative

RFP NUMBER: 25-7517

RFP OPENING DATE: March 4, 2025

CONTRACT TERM: Date of award until April 30, 2026, with 1 annual extension options.

FUNDING SOURCE: Various

RFP's ISSUED: 2,167

RESPONSES: 64

ADVERTISEMENT DATES: El Paso Times – February 3, 2025 & February 10, 2025

RECOMMENDED FOR AWARD: A. M. Refrigeration (A.I.M. Enterprises Inc.)
American Generator Services NA
Apex HVAC and Refrigeration
Black Fire & Security Services LLC
C&A Hydraulic Performance (Enrique Espino)
Car Parts Machine (Stafford Performance Inc.)
~~GPWF (238450)~~ (Carolina Premier Window Films) (MWBE)
*updated 5/28/2025
Crescent Electric Supply Company
Delta Air (Omar Medina)
Dozz Design & Manufacturing LLC
Dream Ranch Office Supplies (Dream Ranch LLC) (VOB)
El Paso Bearing and Hydraulic Service (Miranda Enterprises LLC)
El Paso Tinting (Fernando Marquez)
El Paso Trench Safety, Inc. (Louis Cepeda)
Elliott Electric Supply Inc
IML Security Supply (Intermountain Lock & Security Supply Co)
Industrial Water Services (El Paso Water Industrial Services, Inc.) (MWBE, HUB)
Integral Construction Inc.
JAN Construction (Jose Luis Medina Sr.) (HUB)
JSR Construction & Remodeling LLC (Jesus S Rodriguez)
Knight Safety and Industrial (Knight Safety and Industrial, LLC) (VOB)
Laun-Dry Supply Co. Inc.
Medley Material Handling Company
Miner, Ltd
Mobinsa Trading LLC
Mountain Lift dba Towlift (dba TOWLIFT)
Mountain Pass Services and Supply, Inc.
Mountain Sky Plumbing (Manuel Martinez-Gonzalez)
MSC Industrial Supply Co. (SID Tool Co., Inc.)
Mural Technologies dba CIMA Technologies
Poly Air Systems (Hector Alvarado)
Prana Machinery Inc
Rain for Rent (Western Oilfields Supply Company dba Rain for Rent)

~~ReeComp Compression Specialist & Supply LLC~~ *updated
 4/29/2025
S&M Primero Express LLC
S&T Refrigeration LLC (Anastacio Villanueva Jr.) (HUB)
Saenz Material & Handling of El Paso Inc.
Safety Instruments EP (Jorge Eduardo Leal)
~~Secure Contractors, Inc~~ *updated 4/29/2025
Sun City Eco Wash LLC
Synergy Project Contractors, Inc (HUB)
Texas State Insulation, Inc.
The Sprinkler Guy (Santa Badillo DBA The Sprinkler Guy)
Turbine Electric LLC (Ernesto Ceballos)
**V M Industrial and Safety Solutions LLC (Claudia
 Romero)**
~~Valor GC (EP GEM Enterprises, LLC) (George Cepeda)~~
 *updated 4/29/2025
VEGA Americas, Inc
Vertical 1 Communications
West Texas Industrial Contractors LLC (Marco A. Lopez)
TOTAL (estimated) \$500,000,000.00/year

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Buck's Wheel & Equipment Co., Pyramid School Products (Pyramid Paper Company), and V&M Industrial Supply withdrew their submittal. DCA Consulting, eSpecial Needs (Carrie A. Kouri), Smart Auto Experts Inc, Summit LC Enterprises LLC, and Superior Alarms (Alan Yoder Enterprises, Inc.) submitted a proposal however were not considered; vendors do not meet the scope of work. Fonroche Lighting America and Kindle Fischer Specialty Chemicals submitted a proposal however were not considered; vendors were terminated and are ineligible for a new contract at this time. Motive Energy of Texas LLC, Total Maintenance Solutions (TMS-SOUTH), Winston Water Cooler of El Paso (Winston Water Cooler, LTD), and Winsupply El Paso TX (Winsupply El Paso TX Co.) submitted a proposal however were not considered; vendors are already awarded on an existing MRO contract. Comercializadora de Iluminacion Zeraus submitted a proposal however was not considered; vendor does not meet the bid requirements. ReeComp Compression Specialist & Supply LLC, Secure Contractors Inc, and Valor GC (EP GEM Enterprises, LLC) (George Cepeda) were removed from award for failure to submit insurance as per the bid terms.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. This solicitation is to include but not limited to: abrasives, soldering and welding, building facilities supplies, electrical lighting, motors and power transmission, drills, reamers, counter bores, dies and taps, fasteners, adhesives and hardware, hand tools, lumber and specialty woods, material handling, storage, packaging, measuring instruments, threaded piping, pumps, paint, ballasts, batteries, computer duct (wire mold), conduit boxes, conduit (EMC, IMC, FLEX, PVC), conduit fittings, lamps (incandescent, fluorescent, HID, miniature), lighting fixtures, power controls (contractors, relay, starters, pushbuttons), power distribution (load centers, disconnectors, breakers), wire, wire connectors (wire nuts), wiring devices, HVAC/refrigeration systems, equipment, parts, supplies, services, swamp cooler/refrigerated AC units, commercial gas water heaters, plumbing parts and accessories, water coolers and parts, plumbing faucets, fixtures and parts, floats, vacuum breakers, relief valves, toilets, wash basins, urinals, washers, couplings, clamps, bolts, piping, tubing, fittings, valves, floor surface and wall coverings such as carpet, laminate, linoleum, tile and related, clear laminated safety glass, clear plate glass, glass solexia, grey laminated glass, wire glass, channel aluminum screen, screen corners, screen wire, spline, J-bar deep pocket, and related equipment, supplies, tools, all door types, curtain walls, windows, roof windows and skylights, hardware, thresholds, doorstops, doorknobs, locks, kick plates, laminated glass, insulating glass, chalk boards and tack boards, bicycle racks, compartments (toilet & related), identifying devices (signage, flag poles, directional materials), letters and plaques (inside & outside), louvers and vents, metals (stair & walkway), operable walls and partitions, panel fold, postal accessories, raised flooring, roller shades, smart boards, toilet and bath accessories, traffic signs, wall and corner devices, wall and corner guards, wall protection, forklifts, warehouse operations and transport utility, pipes and metals (black, galvanized, coated, thread & couple pipe / agricultural, domestic, municipal, environmental, plumbing, and industrial structural piping / all schedules welded and seamless copper tube, flush-thread PVC, galvanized CPVC/PVC 40/80, stainless steel / copper expansion joints, forged steel 2000#/ 3000#, CPVC/PVC, socket weld or threaded stainless steel, weld fittings or flanges STD/XH 150#/2500#, stainless steel repair clamps / booster, centrifugal, circulating, diaphragm, industrial & chemical jet pumps, submersible turbine sewage / cast steel, forged steel, bronze & iron ball, gate globe needle, solenoid, air/water/ steam control steam traps / well drilling goods / rectangular tubing, square tubing, welded bar grating, A-36 HR angles, A-36 HR channel, cold drawn round, expanded metal, HR flat bar, floor plates, A-36 I-beams, floor plates, A-36 HR round bar and HR sheets, plain end pipe, roof deck, and reinforcing steel), etc.
2. This proposal will identify primary suppliers for various maintenance, repair, and operations equipment, supplies, and materials to be purchased on an as needed basis during the contract term for transportation, building facilities, and other equipment used.
3. This solicitation will cover small skilled labor projects. It is not intended to be utilized as a multi-discipline contract (construction services). Vendors can only do the services for which they are awarded. Services are to include but not limited to installation, removal, repair, consultation, and measurement. Disciplines include but are not limited to carpet, tile, glass, electrical, heating ventilation and cooling (HVAC), plumbing, welding, carpentry, masonry, painting, forklift repair, well drilling, steel/metal fabrication, etc.
4. Please note that if catalog(s) require different discounts, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
5. No proposals tied to catalogs will be considered unless accompanied with a current catalog.
6. ESC Region 19 Allied States Cooperative understand catalogs change routinely. Updated catalogs are required to be submitted for approval. All discounts must remain the same as awarded.
7. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that if seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.

8. Exclusive, proprietary, or sole source supplies and goods should be noted in the vendor's response for evaluation purposes. Proof of copyrights and patents should be submitted with proposals; however, no sole sources will be considered for purchases from this contract unless they are included with the original RFP.
9. Vendor shall furnish all personnel, material, parts, equipment, and tools necessary to complete the project and pricing for those services shall be included in the proposal. The vendor must also be authorized and certified to work on the equipment being considered for award.
10. Vendor may be required to provide a payment and/or performance bond to member. Bonding and permits are a pass-through cost and should be itemized on the quote.
11. Vendor shall provide verification that product meets minimum recommendations based on industry standards, if requested by member.
12. All installation of products offered through this solicitation must be performed by a properly licensed and bonded (when necessary) installer authorized by the manufacturer. All installers authorized by the manufacturer must be in good standing with the state and its political subdivisions.
13. Product shall be installed as specified by the manufacturer. Clean up will be on a daily basis and the worksite will be returned to original and safe condition upon completion of the work, free of rubbish, wrappings, debris, trimmings, soda cans, and other peripheral trash.
14. Vendor must be able to provide licensing or employee credentials to member upon request.
15. This contract will NOT cover asbestos removal. Members are responsible for ensuring the area is free from environmental contaminants.
16. Members must follow state purchasing laws regarding the hiring of professional A/E services.

Approved By: _____
Dr. Armando Aguirre

Date: _____
April 4, 2025