



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, July 09, 2025

SUBJECT

Approval of a contract with Hennesy Mechanical Sales for maintenance and repair services

BACKGROUND

Hennesy Mechanical Sales LLC (Hennesy) is the exclusive supplier, factory repair, and warranty center for Fairbanks Morse and Wemco pump maintenance and repair services. EPWater owns Fairbanks Morse and Wemco pumps. In addition, Hennesy provides industrial fabrication, machine work, and process equipment maintenance for these pumps which are utilized throughout the Utility.

PRIOR PSB ACTION

- On June 12, 2024, the Public Service Board approved a master contract for Fairbanks Morse Pumps with Hennesy Mechanical Sales LLC through ESC Region19 Allied States Cooperative Contract Number 24-7486 for the purchase of pumps.

UTILITY KPI ALIGNMENT

Infrastructure Performance

EVALUATION PROCESS

Staff evaluated Hennesy Mechanical Sales and determined that Hennesy meets the needs of EPWater for this type of procurement. The vendor has historically provided high-quality goods and services and has been a reliable, responsive, and qualified vendor. Hennesy is the sole source provider of maintenance and services for Fairbanks Morse and Wemco pumps. Hennesy will be required to its sole source status annually.

FINANCIAL IMPLICATIONS

Sufficient funds are available in Account Number 7850, and the funding source is the Water and Sewer Fund. This expenditure is part of the FY2025-26 budget.

PROPOSED ACTION REQUESTED

Consider and approve a sole source contract with Hennesy Mechanical Sales LLC pursuant to Section 252.022(a)(7)(A) of the Texas Local Government Code, for maintenance and repair services of Fairbanks Morse and Wemco pumps, including travel, in the estimated annual amount of \$1,250,000 for a term of one year and four one-year options to extend, contingent upon the vendor providing annual documentation attesting to their sole source status.

SUPPORTING DOCUMENTATION PROVIDED

- Sole Source Letter and Affidavit



EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

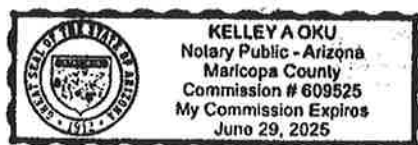
Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Scott Smith. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Hennesy Mechanical Sales
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Pentair Fairbanks Nijhuls
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**

SUBSCRIBED AND SWORN to before me on this 13th day of

Signature

20 15



NOTARY PUBLIC

PRINTED NAME

MY COMMISSION EXPIRES

COMPANY NAME: Hennesy Mechanical Sales

ADDRESS, CITY, STATE & ZIP CODE: 201 South 26th Street, Phoenix, AZ 85034

PHONE: 602 996-3444

FAX NUMBER: 602 996-9408

CONTACT NAME AND TITLE: Scott Smith/Sales

WEB ADDRESS: www.hennesymech.com

EMAIL: scott@hennesymech.com

FEDERAL TAX ID NUMBER: 76-0509661

TEXAS SALES TAX NUMBER: 17605096613



Greg Gaffney
Engineered Sales Manager

PENTAIR FLOW TECHNOLOGIES
Fairbanks Nijhaus
419-685-0293
Greg.gaffney@pentair.com
3601 Fairbanks Avenue
Kansas City, Kansas 66106

May 23, 2025

El Paso Water
Attention: Karla Peterson

This letter is to notify you that Hennesy Mechanical Sales is the exclusive authorized Pentair Fairbanks Nijhuis distributor for El Paso County in Texas. Their contract covers new units, OEM repair parts and product service for this area. Only companies such as Hennesy Mechanical Sales that are under contract with Pentair Fairbanks Nijhuis are authorized to sell our products, OEM parts, and services. Hennesy Mechanical is an Authorized Fairbanks Service Center. Please contact Pentair should you have any questions regarding specific locations for representation.

We thank you for your confidence in Pentair Fairbanks Nijhuis products and look forward to serving your requirements in the future through Hennesy Mechanical Sales.

Sincerely,

Greg Gaffney

Greg Gaffney
Regional Sales Manager

cc: Scott Smith

Hennesy Mechanical Sales



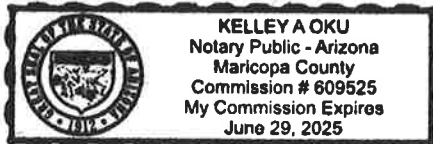
EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Scott Smith. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Hennesy Mechanical Sales
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Trillium Pumps USA, Inc. is the manufacturer and sole source of WEMCO®
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**

SUBSCRIBED AND SWORN to before me on this 16th day of June 2015



Signature _____

NOTARY PUBLIC
PRINTED NAME Kelley A Oku
MY COMMISSION EXPIRES JUNE 29, 2025

COMPANY NAME: Hennesy Mechanical Sales

ADDRESS, CITY, STATE & ZIP CODE: 201 South 26th Street, Phoenix, AZ 85034

PHONE: 602-996-3444 FAX NUMBER: 602-996-9408

CONTACT NAME AND TITLE: Scott Smith/Sales

WEB ADDRESS: www.hennesymech.com EMAIL: scott@hennesymech.com

FEDERAL TAX ID NUMBER: 76-0509661 TEXAS SALES TAX NUMBER: 1760596613



June 23, 2025

Subject: Letter of Sole Source Confirmation

To whom It May Concern,

Trillium Pumps USA, Inc. is the manufacturer and sole source of WEMCO®, Roto-Jet®, WSP™, and Floway® proprietary pumping equipment and parts.

We are located in Fresno, California, United States of America, and our federal I.D. number is 77-0298303. Our products are sold worldwide through a global network of sister companies and contracted distributors and representatives.

Our product distribution channel is structured on an exclusive geographic and market basis. For municipal projects in Arizona and El Paso, TX, our exclusive representative and the products they handle are shown below.

- WEMCO® Hydrogritter® Grit Removal System
- WEMCO® Torque-Flow® Pump
- WEMCO® WSF™ Screw-Flow Pump
- WSP® Chop-Flow™ Pump
- WSP® Non-Clog Pump
- WSP® Self-Primer Pump

For assistance, quotations, and complete information on these products, please contact:

Hennesy Mechanical Sales, LLC
201 S 26th Street, Phoenix, Arizona 85034
Office: 602-996-3444
Fax: 602-996-9408
Website: www.HennesyMech.com

If we are favored with an order, we ask that you issue the purchase order to ***Hennesy Mechanical Sales, LLC.***

Thank you for the opportunity to serve you, and please do not hesitate to contact me if you have any questions.

Best Regards,
Ryan Heath -Municipal Regional Manager
Trillium Flow Control
(801) 608-8709
Ryan.Heath@TrilliumFlow.com

A handwritten signature in blue ink that reads "Ryan Heath".

VALVES - PUMPS - SERVICES