



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, November 12, 2025

SUBJECT

Sole source contract with Alfa Laval Inc. (Alfa Laval)

BACKGROUND

EPWater operates gravity belt thickeners (GBTs) and belt filter presses (BFPs) across multiple facilities for solids handling, including the Roberto R. Bustamante Wastewater Treatment Plant, the John T. Hickerson Reclamation Facility, and the Haskell Street Wastewater Plant. Alfa Laval provides annual maintenance, parts replacement, and bi-annual training are essential for ongoing system optimization. Alfa Laval is the sole source original equipment manufacturer (OEM) provider for the GBTs and BFPs and the sole source provider of maintenance services and parts in Texas.

PRIOR PSB ACTION

- On September 8, 2021, the Public Service Board approved a sole source master contract with Alfa Laval Inc. in accordance with Section 252.022(a)(7)(A) of the Texas Local Government Code, for the rehabilitation of gravity belt thickeners and belt filter presses for \$600,381 and an estimated amount of \$820,000 for parts, training and optimization for an estimated total amount of \$1,420,381 for the first year with the option for three, one-year extensions for parts, training and optimization in an estimated annual amount of \$820,000 each year, contingent upon Alfa Laval Inc. providing yearly documentation attesting to their sole source status.

UTILITY KPI ALIGNMENT

Infrastructure Performance

EVALUATION PROCESS

Alfa Laval is the sole source provider for the necessary parts, service, and training in accordance with Section 252.022(a)(7)(A) and (D) of the Texas Local Government Code. Alfa Laval has provided reliable services to the utility.

FINANCIAL IMPLICATIONS

Sufficient funds are available in various accounts. This expenditure is part of the FY25-26 budget.

PROPOSED ACTION REQUESTED

Consider and approve a sole source contract with Alfa Laval, Inc. pursuant to Section 252.022(a)(7)(A) and (D) of the Texas Local Government Code, for parts, service, and training related to the gravity belt thickeners and belt filter presses in the estimated annual amount of \$1,000,000 for a term of one year with four one-year options to extend, contingent upon the vendor providing annual documentation attesting to their sole source status.

SUPPORTING DOCUMENTATION PROVIDED

- Sole Source Affidavit
- Sole Source Letter



EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

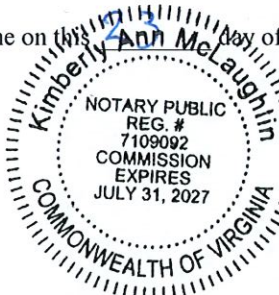
SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Federico Lucena. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Alfa Laval Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Supply of original equipment manufacturer (OEM) parts, services and spare parts for El Paso Water Utilities WWTPs.
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**

Signature

SUBSCRIBED AND SWORN to before me on this 23 day of September 20 25



Kimberly Ann McLaughlin
NOTARY PUBLIC
Kimberly Ann McLaughlin
PRINTED NAME
07/31/2027
MY COMMISSION EXPIRES

COMPANY NAME: Alfa Laval Inc.

ADDRESS, CITY, STATE & ZIP CODE: 5400 International Trade Drive, Richmond, VA 23231

PHONE: 804-222-5300 FAX NUMBER: 804-236-3276

CONTACT NAME AND TITLE: Federico Lucena, Senior VP Food and Water Division

WEB ADDRESS: www.alfalaval.us EMAIL: federico.lucena@alfalaval.com

FEDERAL TAX ID NUMBER: 13-1681631 TEXAS SALES TAX NUMBER: 1-13-1681631-0

September 9, 2025

El Paso Water
Fred Hervey Water
Reclamation Plant
11700 Railroad Dr.
El Paso, TX 79934

ATTN: Karla Peterson

Re: Sole Source-Ashbrook



Alfa Laval Inc.
10470 Deer Trail Dr.
Houston, TX 77038
USA
Tel: +1 800-362-9041
Fax: +1 281-449-1324
www.alfalaval.us
www.as-h.com

All parts are provided and many exclusively manufactured by Alfa Laval, Inc. the Original Equipment Manufacturer of your equipment. Whereby Alfa Laval purchased Ashbrook Simon-Hartley Operations L.P. and Ashbrook Simon-Hartley is now doing business as Alfa Laval, Alfa Laval from henceforth is the Original Equipment Manufacturer of the Klampress®, Winklepress®, Aquabelt® and Iso-Disc®. Thus, we are the sole source provider for O.E.M. replacement parts

Alfa Laval, Inc. continues to develop and bring technology to our industry. Due to the sensitive nature of Alfa Laval Inc. technology our equipment and most replacement parts are either proprietary or patented, as each is designed specifically for your equipment, the application, and expected use; therefore, others cannot legally manufacture our equipment or offer Alfa Laval, Inc. replacement parts.

Constant investment in research and development, a commitment to quality, and improving our new equipment and our equipment currently in operation around the world, allows Alfa Laval, Inc. to bring the latest developments in technology to our industry and clients. This includes patented or proprietary items such as chicanes, wedge adjustments, cylinders, hydraulic systems, bearing housings, rollers, steering and tension systems, stems, lifting nuts, and so on.

An illustration of this commitment is our quality assurance program; Alfa Laval, Inc. is the only manufacturer within our specific industry which is certified to ISO 9001 quality standards.

Thank you for requesting this information and the opportunity to fully explain our commitment. If you have any questions, I can be reached at 1-800-547-7273 or direct line 281-985-4403.

Sincerely,

Xenia Quiros
Xenia Quiros
Inside Sales Specialist
Service