



**PUBLIC SERVICE BOARD MEETING  
AGENDA ITEM  
REGULAR MEETING  
Wednesday, December 10, 2025**

**SUBJECT**

Award Bid Number 32-25 for Site Safety Equipment

**BACKGROUND**

Safety equipment is needed for field operations. Safety equipment rentals support EPWater field crews during maintenance, repair, and installation activities, ensuring compliance with safety standards, safeguard employees, and to protect the public during line excavations and related work at sites within the utility's service area.

**PRIOR PSB ACTION**

- On June 8, 2022, the Public Service Board awarded Bid Number 21-22, Trench Safety Equipment, to United Rentals (North America) Inc., in the estimated annual amount of \$223,863.96.

**UTILITY KPI ALIGNMENT**

Infrastructure Performance

**EVALUATION PROCESS**

This contract was procured through a best-value bid process. Two proposals were received from El Paso Trench Safety, Inc. and Sunstate Equipment Co., LLC. in response to Bid Number 32-25. Proposals were evaluated by EPWater staff based on cost, past performance and references, qualifications and experience, and company profile. Sunstate Equipment Co., LLC was evaluated as the highest-ranking offeror and recommended for award.

**FINANCIAL IMPLICATIONS**

Sufficient funds are available in various accounts. This expenditure is part of the FY2025-26 budget.

**PROPOSED ACTION REQUESTED**

Consider and award best value Bid Number 32-25, Site Safety Equipment, to the highest-ranked offeror, Sunstate Equipment Co., LLC, in the estimated annual amount of \$984,135.85, for a term of one year with four one-year options to extend.

**SUPPORTING DOCUMENTATION PROVIDED**

- Committee Scoresheet

## EXHIBIT 3 - COMMITTEE SCORE SHEET

SOLICITATION TITLE: SITE SAFETY EQUIPMENT

SOLICITATION NO: 32-25

	MAX POINTS	EL PASO TRENCH, SAFETY INC.	SUNSTATE EQUIPMENT CO., LLC	
1 Cost	35	35	28	
		\$ 789,835.00	\$ 984,135.85	\$789,835.00
2 Qualifications/Experience	30	27	30	Lowest Bid
3 Past Performance/References	20	11	20	
4 Company Profile	15	15	15	
MAX POINT	100	88	93	
FINAL RANKING:		2	1	



Aide Fuentes, Water Systems Division Manager

11/19/2025

Date



Veronica Garcia, Senior Purchasing Agent

11/13/25

Date