



**PUBLIC SERVICE BOARD MEETING  
AGENDA ITEM  
REGULAR MEETING**

**Wednesday, February 11, 2026**

**SUBJECT**

Sole Source Master Contract with Schneider Electric Systems USA, Inc. for Automation and Control Equipment and Services

**BACKGROUND**

EPWater is planning to utilize Schneider Electric Systems USA, Inc. for automation and control systems as part of its Supervisory Control and Data Acquisition (SCADA) and process automation infrastructure across multiple treatment facilities. These systems will include proprietary hardware, firmware, and software integral to the operational integrity of EPWater's treatment plants and pump stations. Additional proprietary software, hardware, firmware and technical support are needed for maintenance and improvements of such SCADA Systems.

**PRIOR PSB ACTION**

- None

**UTILITY KPI ALIGNMENT**

Infrastructure Performance

**EVALUATION PROCESS**

Schneider Electric Systems USA, Inc. is the original manufacturer and sole provider of authorized components, software updates, and technical support for their automation systems. Compatibility with Schneider Electric Systems USA, Inc. systems will become essential to ensure operational continuity, system reliability, and cybersecurity compliance. Schneider Electric Systems USA, Inc. is the proprietary owner of Schneider products, software and service.

**FINANCIAL IMPLICATIONS**

This expenditure is in the approved budget.

**PROPOSED ACTION REQUESTED**

Consider and approve a sole source master contract with Schneider Electric Systems USA, Inc. pursuant to Section 252.022(a)(7)(A) and (D) of the Texas Local Government Code for automation and control equipment, software, and related services in support of EPWater's projects for process automation systems in the annual amount of \$1,000,000 for a term of one year with four one-year options to extend, contingent upon the vendor providing annual documentation attesting to their sole source status.

**SUPPORTING DOCUMENTATION PROVIDED**

- Sole Source Affidavit
- Sole Source Letter



## EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

### SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is **Charles Centner**. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: **Schneider Electric Systems USA, Inc.**
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
4. **Open, software-defined automation (SDA) solutions based on EcoStruxure Automation Expert (EAE), a low code engineering environment that decouples control software from hardware and enables flexible, standards based automation applications. The scope includes the design and development of these open SDA applications, including on site installation and commissioning of EAE based systems, as well as specialized customer training and enablement services for ongoing operation and optimization.**
5. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
6. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
7. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**

SUBSCRIBED AND SWORN to before me on this

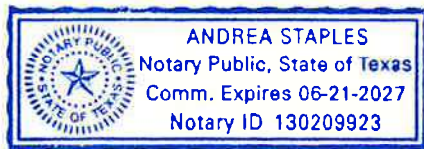
8

day of

Signature

December

20 25



Andrea Staples

NOTARY PUBLIC

PRINTED NAME

June 21 2027

MY COMMISSION EXPIRES

COMPANY NAME: **Schneider Electric Systems USA, Inc.**

ADDRESS, CITY, STATE & ZIP CODE: **70 Mechanic Street, Foxboro, MA 02035-2040**

PHONE: **866-746-6477**

FAX NUMBER:

CONTACT NAME AND TITLE: **MARCOS JOSE CARLOTTO, Next Generation Industrial Automation, Business Director**

WEB ADDRESS: **www.schneider-electric.com**

EMAIL: **processautomation.us@se.com**

FEDERAL TAX ID NUMBER: **04-1339430**

TEXAS SALES TAX NUMBER:

Monday, December 8, 2025

Ever Garcia  
Budget Analyst  
El Paso Water  
1154 Hawkins Boulevard  
El Paso, TX 79925

**RE: Sole Source Letter Justification**

Dear Garcia,

This letter is to formally certify that Schneider Electric is the sole source provider under exclusive rights of ownership, patent, copyright, or trade secret law. We confirm that no other company is authorized or capable of supplying these products/services with the same technical specifications, compatibility, and quality required.

Schneider Electric offers its products and services via distributors and sales representatives worldwide. However, the Schneider Electric Industrial Automation organization is chartered with serving customers such as El Paso Water to ensure the highest level of satisfaction. I trust you will find us a suitable partner for this solution and look forward to building a strong business relationship for the future.

Best regards,



Signature

VP Sales, NAM Process Automation

Title