



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING
Wednesday, July 8, 2026**

SUBJECT

Sole source purchase with Polydyne Inc. for liquid cationic polymers.

BACKGROUND

Surface water plants use liquid cationic polymer as a coagulant aid. The two polymers currently used are CLARIFLOC C-308P and CLARIFLOC A-210P, which are manufactured and supplied by Polydyne Inc., the sole source manufacturer. These two polymers were selected after extensive field testing demonstrated the highest performance through RFQ 65-19 for treatment operations and are necessary to support ongoing treatment needs.

PRIOR PSB ACTION

- On September 14, 2022, the Public Service Board approved the sole source purchase of CLARIFLOC C-308P and CLARIFLOC A-210P from Polydyne Inc. for use by EPWater Water and Sewer in the estimated annual amount of \$361,400 for a term of one year, with two one-year options.

UTILITY KPI ALIGNMENT

Total Water Supply

EVALUATION PROCESS

Staff requested and received all documentation from Polydyne Inc., the sole source manufacturer and supplier of CLARIFLOC C-308P and CLARIFLOC A-210P polymers. Staff reviewed the submittals and determined that the products met or exceeded the minimum required turbidity removal threshold. The polymers are certified to meet ANSI/NSF 60 standards. Staff further determined that Polydyne Inc. satisfied all requirements necessary for this procurement. Polydyne Inc. has supplied EPWater with water treatment chemicals and has been a reliable source.

FINANCIAL IMPLICATIONS

This expenditure is part of the approved budget.

PROPOSED ACTION REQUESTED

Consider and approve a sole source contract pursuant to Section 252.022(a)(7)(A) of the Texas Local Government Code with Polydyne Inc. for the purchase of liquid cationic polymers for both surface water treatment plants in the estimated annual amount of \$500,000 for a term of one year with five one-year options to extend contingent upon vendor providing annual documentation attesting to their sole source status.

SUPPORTING DOCUMENTATION PROVIDED

- Sole Source Affidavit
- Sole Source Letters

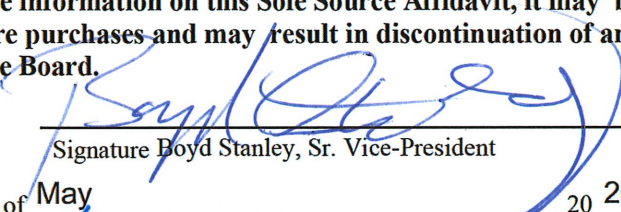


EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Boyd Stanley. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Polydyne Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
CLARIFLOC A-210P and CLARIFLOC C-308P
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**


Signature Boyd Stanley, Sr. Vice-President

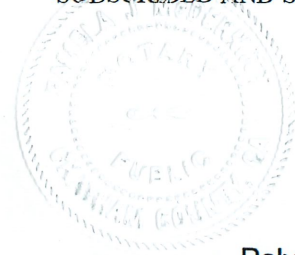
SUBSCRIBED AND SWORN to before me on this 18 day of May 20 26


NOTARY PUBLIC

Pam McDermitt

PRINTED NAME

MY COMMISSION EXPIRES


COMPANY NAME: Polydyne Inc.

ADDRESS, CITY, STATE & ZIP CODE: 1 Chemical Plant Road, Riceboro, GA 31323

PHONE: (800) 848-7659 Option 2 FAX NUMBER: (912) 880-2078

CONTACT NAME AND TITLE: Marcus Ortiz, Technical Sales Representative (281) 633-6086 MOrtiz@polydyneinc.com

WEB ADDRESS: www.polydyneinc.com EMAIL: bids@polydyneinc.com

FEDERAL TAX ID NUMBER: 34-1810283

TEXAS SALES TAX NUMBER: _____

Emailed to: rawilcox@epwater.org

May 18, 2026

Alvaro Maldonado
El Paso Water
4100 Delta Dr.
El Paso, TX 79905

SUBJECT: Sole Source Declaration and Price Quotation

Dear Mr. Wilcox:

We trust this letter will serve your needs in defining Polydyne Inc. as the sole source manufacturer and supplier of the following products supplied to El Paso Water:

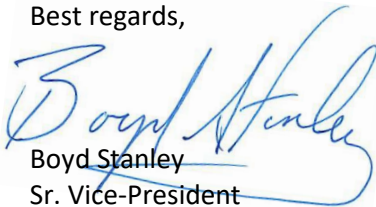
CLARIFLOC™ A-210P
CLARIFLOC™ C-308P

Polydyne has lab/jar tested, field trialed and customized the referenced product specifically for El Paso Water. These products are not substitutable or "off the shelf." Their molecular structure, molecular weight, and particular raw material components are unique to Polydyne's CLARIFLOC product line. CLARIFLOC is Polydyne's trademark and no other vendor is authorized to supply these products.

Polydyne Inc. shall supply CLARIFLOC A-210P at \$1.20/Lb. in 2300 Lb. Totes and CLARIFLOC C-308P at \$0.96/Lb. in liquid bulk.

Thank you for your business! If you have any questions, please feel free to contact Marcus Ortiz, Technical Sales Representative, at (281) 633-6086.

Best regards,



Boyd Stanley
Sr. Vice-President