



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING
Wednesday, August 12, 2026**

SUBJECT

Consider and approve an increase in capacity of a master contract with El Paso Phoenix Pumps, Inc. (Phoenix)

BACKGROUND

A master contract was issued to Phoenix in the amount of \$500,000 through the cooperative contract ESC Region 19 Cooperative Contract No. 26-7551 pursuant to the delegated authority of the President/CEO or designee to issue master contracts with awarded vendors participating in approved cooperative purchasing programs for an estimated annual contract amount of \$500,000 per individual master contract without further Public Service Board approval.

Staff is requesting an increase of the master contract in the amount of \$1,500,000 increasing the cumulative contract amount to \$2,000,000. This amount will ensure the continued availability of critical equipment and related services necessary to support utility operations, maintain system reliability, and minimize potential service disruptions.

PRIOR PSB ACTION

- None

UTILITY KPI ALIGNMENT

Improve Infrastructure

EVALUATION PROCESS

Staff reviewed and evaluated the current master contract and determined that an increase in capacity is necessary to support ongoing operational needs, emergency repairs, capital improvement projects, and inventory requirements across the utility. Phoenix has been a reliable, responsive, and qualified vendor and continues to provide critical equipment and related services that support the utility's maintenance, repair, and operational needs.

FINANCIAL IMPLICATIONS

This expenditure is part of the approved budget.

PROPOSED ACTION REQUESTED

Consider and approve an increase in the capacity of the existing master contract issued to El Paso Phoenix Pumps, Inc. through the purchasing cooperative ESC Region 19 Contract No. 26-7551, by an additional \$1,500,000 for a cumulative contract amount to \$2,000,000 and authorize the issuance of future annual master contracts in the estimated amount of \$2,000,000 for as long as the term of the cooperative contract remains in place.

SUPPORTING DOCUMENTATION PROVIDED

- Master Contract MC00001729
- ESC Region 19 Cooperative Contract No. 26-7551 Award Summary



CONTRACT

Dispatch via Print

P.O. BOX 511 El Paso, Texas 79961-0001
Phone: 915.594.5623 Fax: 915.594.5604

Contract ID MC00001729		Page 1 of 1
Contract Dates 04/01/2026 to 03/31/2027	Payment Terms NET 30	
Description: [640] 26-7551 Industrial Pumps, Motors, Filters, and Flow Meters		

Supplier 0000001996
PHOENIX PUMPS INC
26 Butterfield Trail Blvd
El Paso TX 79906

Contract Lines:

Tax Exempt? Y Tax Exempt ID: 17460035797

Line #	Item Desc	UOM	Amt	Qty	Amt
1	26-7551 Industrial Pumps, Motors, Filters, and Flow Meters	EA	500,000.00	1	500,000.00

DO NOT EMAIL TO VENDOR

EACH MASTER CONTRACT IS LIMITED TO NO MORE THAN ONE YEAR.
MC00001729

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AWARDED BY THE PSB: NOVEMBER 4, 2020, PER COOPERATIVE RESOLUTION.

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PSB AGENCY NO. K0711
PER STATE OF TEXAS REGION 19 ALLIED STATES COOPERATIVE
COOP CONTRACT: 26-7551 Industrial Pumps, Motors, Filters, and Flow Meters
COOP TERM: Awarded on March 02, 2026, with four (4) annual extensions options through March 31, 2027, or until
expiration pursuant to the survival clause contained in this Contract.
COOP Extended until March 31, 2027.

MC00001729: 04/01/2026 to 03/31/2027, \$500,000.00 (EBF 04/14/2026)

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ALL INVOICES MUST BE E-MAILED TO:

AccountsPayable@epwater.org
El Paso Water Utilities
ACCOUNTING DEPARTMENT
P.O. Box 511
El Paso, TX 79961
Ph:(915)594-5623

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REQUESTED BY: [640] Devin Chavez/Elizabeth Morales/Karla Peterson

Vendor POC Name: Mike Beltran
Vendor POC Phone: (915) 727-3666
Vendor Email: mikeb@elpasophoenixpumps.com

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(SECTION 105-490):
FOR INFORMATION, PLEASE CONTACT JESUS HERNANDEZ @ (915) 594-5639

(SECTION 510-917):
FOR INFORMATION, PLEASE CONTACT LEONARDO OCHOA @ (915) 263-4157

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Terms and Conditions signed 03/17/2025

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EBF 04/14/2026

Total Amt: \$500,000.00


Authorized Signature

04/15/2026

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Industrial Pumps, Motors, Filters, and Flow Meters – ESC Region
19 Allied States Cooperative

RFP NUMBER: 26-7551

RFP OPENING DATE: February 17, 2026

CONTRACT TERM: Date of award until March 31, 2027, with 4 annual extension options.

FUNDING SOURCE: Various

RFP's ISSUED: 1,525

RESPONSES: 11

ADVERTISEMENT DATES: El Paso Times – January 19, 2026 & January 26, 2026

RECOMMENDED FOR AWARD: **A2Z Supplies (Heather Ivy)**
Dozz Design & Manufacturing LLC
Dream Ranch Office Supplies (Dream Ranch LLC) (HUB, SBE)
El Paso Phoenix Pumps, Inc. (HUB)
Electric Supply Source (SS Electric)
Industrial Water Services (El Paso Water Industrial Services, Inc.) (HUB)
Prime Pump Service LLC
PureOps, LLC
Qannex Corp.
Wastewater Solutions LLC (MWBE)
Wisco Supply, Inc.

TOTAL (estimated) **\$9,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Industrial Pumps, Motors, Filters, and Flow Meters for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. This solicitation is for the purchase and/or installation of industrial pumps, motors, filters, and flow meters. Goods and services of this RFP include but are not limited to centrifugal pumps, positive displacement pumps, dewatering, sump & sewage pumps, chemical & metering pumps, flow meters, filtration

equipment, motors, controls, HVAC related parts and equipment, mechanical seals, turnkey pump system solutions, turnkey estimates, installation (if provided), service, and any other related goods/services utilized by schools, cities, counties, universities, community colleges, state administered agencies, and other governments.

2. Vendors, if a website is provided as your company's pricelist/catalog, only items/services that fall within the scope of work may be sold/provided under this contract. Any other items/services found in your website that do not fall within the scope of work, may not be sold/provided under this contract.
3. Members, if an awarded vendor provides their website as their catalog/pricelist, only items/services that fall within the scope of work may be procured under this contract. Any other items/services found in an awarded vendor's website that do not fall within the scope of work, may not be procured and will not be covered under this contract.

Approved By: _____
Dr. Armando Aguirre

Date: _____
March 2, 2026