



**PUBLIC SERVICE BOARD MEETING  
AGENDA ITEM  
REGULAR MEETING  
Wednesday, September 9, 2026**

**SUBJECT**

Increase the capacity of the master contract issued to PC Automated Controls, Inc.

**BACKGROUND**

A master contract was issued to PC Automated Controls, Inc. through the ESC Region 19 Cooperative Contract No. 22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials, and Services for building automation systems for heating, ventilation, and air conditioning (HVAC) systems pursuant to the delegated authority of the President/CEO or designee to issue master contracts with awarded vendors participating in approved cooperative purchasing programs for an estimated annual amount of \$500,000 per individual master contract without further Public Service Board approval. Additional capacity in the amount of \$1,000,000 is needed for PC Automated Controls, Inc. to provide MRO services.

**PRIOR PSB ACTION**

- None

**UTILITY KPI ALIGNMENT**

Infrastructure Performance

**EVALUATION PROCESS**

This vendor was selected through the ESC Region 19 Cooperative Contract. Use of this cooperative purchasing contract was determined to be the most efficient and cost-effective procurement method. PC Automated Controls, Inc. has provided reliable services to the utility.

**FINANCIAL IMPLICATIONS**

This expenditure is part of the approved budget.

**PROPOSED ACTION REQUESTED**

Consider and approve an increase in the capacity of the existing master contract issued to PC Automated Controls, Inc. through the purchasing cooperative ESC Region 19 Contract No. 22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials, and Services by an additional \$1,000,000 for a cumulative contract amount of \$1,500,000.

**SUPPORTING DOCUMENTATION PROVIDED**

- Master Contract with PC Automated Controls, Inc.
- ESC Region 19 Cooperative Contract No. 22-7434 Contract Award Summary



# CONTRACT

Dispatch via Print

|                                                                                                                                |  |                                |
|--------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------|
| <b>Contract ID</b><br>MC00001693                                                                                               |  | Page<br>1 of 1                 |
| <b>Contract Dates</b><br>05/01/2026 to 04/30/2027                                                                              |  | <b>Payment Terms</b><br>NET 30 |
| <b>Description:</b><br>[917] 22-7434 Maintenance, Repair and<br>Operation (MRO) Equipment, Supplies,<br>Materials and Services |  |                                |

**Supplier** 0000005024  
PC AUTOMATED CONTROLS INC  
10279 Dyer  
El Paso TX 79924

## Contract Lines:

Tax Exempt? Y Tax Exempt ID: 17460035797

| Line # | Item Desc                                                                                  | UOM | Amt        | Qty | Amt        |
|--------|--------------------------------------------------------------------------------------------|-----|------------|-----|------------|
| 1      | Maintenance, Repair and<br>Operation (MRO) Equipment, Supplies,<br>Materials and Services. | EA  | 500,000.00 | 1   | 500,000.00 |

## DO NOT EMAIL TO VENDOR

\*\*\*\*\*

EACH MASTER CONTRACT IS LIMITED TO NO MORE THAN ONE YEAR.  
MC00001693 Replaces MC00001106

AWARDED BY THE PSB: NOVEMBER 4, 2020, PER COOPERATIVE RESOLUTION.

PSB AGENCY NO. K0711

PER STATE OF TEXAS REGION 19 ALLIED STATES COOPERATIVE

COOP CONTRACT: 22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services –

ESC Region 19 Allied States

COOP TERM: Date of award until April 30, 2023, with 4 annual extension options.

Extended by Region 19 until April 30, 2027.

MC00001106: 05/01/2025 to 04/30/2026, \$500,000.00 (LPO 1/30/2025)

MC00001693: 05/01/2026 to 04/30/2027, \$500,000.00 (LPO 3/25/2026)

ALL INVOICES MUST BE E-MAILED TO:

AccountsPayable@epwater.org

El Paso Water Utilities

ACCOUNTING DEPARTMENT

P.O. Box 511

El Paso, TX 79961

Ph:(915)594-5623

REQUESTED BY: Amy Aragon /Calissa Perkins

Vendor POC Name: Samantha Shelton

Vendor POC Phone: (915) 751-0313

Vendor Email: sshelton@pcautomatedcontrols.com

(SECTION 105-490):

FOR INFORMATION, PLEASE CONTACT JESUS HERNANDEZ @ (915) 594-5639

(SECTION 510-917):

FOR INFORMATION, PLEASE CONTACT LEONARDO OCHOA @ (915) 263-4157

Terms and Conditions signed 01/28/2025

LPO 3/25/26

**Total Amt: \$500,000.00**

04/16/26

Authorized Signature

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services – ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 22-7434

**RFP OPENING DATE:** March 1, 2022

**CONTRACT TERM:** Date of award until April 30, 2023, with 4 annual extension options.  
(Extended by Region 19 until April 30, 2024)  
(Extended by Region 19 until April 30, 2025)  
(Extended by Region 19 until April 30, 2026)  
(Extended by Region 19 until April 30, 2027)

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 1,458

**RESPONSES:** 93

**ADVERTISEMENT DATES:** El Paso Times – January 31, 2022 & February 7, 2022

**RECOMMENDED FOR AWARD:** **ABM Building Services, LLC (ABM Industries Incorporated)**  
**Accents and Accessories (Stella Hasegawa)**  
**ACO Remodeling & Construction, Inc.**  
**All Trades Electrical Contractors Inc. (HUB)**  
~~**American Refrigeration Supplies, Inc.**~~ \*updated 12/1/2023  
**AmeriChoice Construction LLC**  
**Baker Glass Co Inc**  
**Beltran Electrical Contractor**  
**Border States Electric Supply (Border States Industries, Inc.)**  
**(Chapman Metering)**  
**Burman Construction, LLC**  
**C.L. North Company (Keltic Inc. dba C.L. North Company)**  
**CED-El Paso (Consolidated Electrical Distributors)**  
**Chemsearch, a division of NCH Corporation**  
**Cleaver Brooks Sales and Service**  
**Complete Parking Lot Solutions LLC (HUB)**  
**Continental Flooring Company**  
**Control and Equipment Company (Control & Equipment Company of El Paso, Inc.)**  
**Copper State Bolt and Nut**  
**DA Defense Logistics HQ**  
**Desert Contracting**  
**Desert Drywall Inc.**  
**Desert Electrical Supply, Inc.**  
**DH Pace (D.H. Pace Company, Inc.)**  
~~**Drive Auto Collision (Alfredo Ries)**~~ \*updated 10/3/2024  
**El Paso Bolt & Screw Co., Inc**  
**El Paso Tinting 2 LLC (Luis A. Marquez)**  
**Electric Supply Source (SS Electric)**  
**Epic Solar Control**  
**ESA Construction Inc.**  
~~**Exodo Industrial, LP.**~~  
**C & C Industrial Solutions, LLC** \*updated 1/10/2024, 2/2/26  
~~**Fastsigns (Love Ewe Inc.)**~~ \*updated 8/18/22  
**Frank's Supply Company, Inc**

G&E Industrial Supplies, Inc.  
 GAP Air Conditioning and Heating (Gutierrez Moctezuma and Associates LLC)  
 GermBlast (Infection Controls, Inc.) (HUB)  
 Gilbert's Plumbing Services (Gilbert Hernandez)  
 Global Sales and Services Inc  
 Grass Masters LLC DBA Global Maven Enterprises, LLC  
 H.A. Gray & Associates  
 Harrington Industrial Plastics  
 Holts Mechanical Ltd  
 Innovation Floors  
 Ketner Enterprises of El Paso LLC dba Johnstone Supply of El Paso  
 Ketner Enterprises of Las Cruces, LLC dba Johnstone Supply Las Cruces (Ketner Enterprises of Las Cruces, LLC)  
 Lawson Products, Inc.  
 M Squared Electric  
 Marks Plumbing Parts (John W Gasparini Inc)  
 MasterServ Inc (AAA MasterServ Inc)  
 Nova Safety Products, Inc.  
 One Stop Glass  
 PC Automated Controls, Inc.  
 Phoenix General Contractors, LLC  
 PSI Bearing and Hydraulic Service LLC  
 Qannex Corp.  
~~Quality Commercial Services (James Lopez)~~ \*updated 4/29/26  
~~Roto-Rooter (CDM Plumbing Inc)~~  
 Roto-Rooter (D & K Plumbing Inc) (updated 2/7/24)  
~~RTC Inc Mobile Communications America Inc.~~ (updated 2/7/24)  
 Saucedo Lock Co. (DACAMA LLC)  
 Shelby Distributions Inc. (Express Office Products)  
 Southern Tire Mart, LLC  
 Southwest Decor El Paso Corp  
~~Southwest Water Supplies and Services (Alejandro Franco)~~  
 Southwest Water Supplies and Services, LLC \*updated 4/9/26  
 Summit Electric Supply  
 Sun City Communications, LLC (HUB)  
 Sun City Winnelson Co.  
 SWIFCO (Southwestern Industrial Fasteners)  
 Tarkett USA Inc.  
 Technical Building Services (JiVG Enterprises LLC)  
~~The Carpet Pile of Texas, Inc~~ \*updated 8/3/2026  
 The Sherwin-Williams Company  
 Three O Machine Shop, Inc (Felix Sanchez)  
 Total Maintenance Solutions (TMS-SOUTH)  
 Trane U.S. Inc  
 Triple-S Janitorial Supplies (Third Gen LLC)  
 Unipak Corp.  
 Veliz Construction (Veliz Company, LLC)  
 Volter Electrical (Volter Electrical Construction Corp.)  
 Westside Welding Inc  
 Winston Water Cooler (Winston Water Cooler of Las Cruces, LTD)  
 Winsupply El Paso TX (Winsupply El Paso TX Co.)

**Winsupply S El Paso TX Co.**  
**~~Wisco Supply, Inc.~~** \*updated 2/4/26  
**Wyler Industrial Works Inc**  
**\$500,000,000.00/year**

**TOTAL (estimated)**

## **EXPLANATIONS:**

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Amps Ratings Powers Services Corp and Pride General Contractors LLC submitted a "No Bid" response. Agiliti Health, Inc, HPS Audio and Video, Kindle Fischer Specialty Chemicals, RevIVe Medical, PLLC, and Spectrum Paper Co., Inc. submitted a proposal however were not considered; vendors do not meet the scope of work. APIC Solutions, Inc submitted a proposal however was not considered; vendor is already awarded on an existing contract. JSR Construction & Remodeling LLC (Jesus Rodriguez) submitted a proposal however was not considered; vendor did not provide pricing as per the bid requirements. Quality Commercial Services (James Lopez) originally submitted under the name Sea Creatures; however, the name was amended after supporting documentation was submitted. Spectrum Floors Inc (Innovation Floors) withdrew their submittal. American Refrigeration Supplies, Inc. was removed from award as they were awarded on a supplemental RFP #23-7457. Drive Auto Collision (Alfredo Rios) was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid. Wisco Supply, Inc. was removed from award for failure to submit insurance as per the bid terms. Quality Commercial Services (James Lopez) requested to terminate their contract award. The Carpet Pile of Texas, Inc is no longer in business and was therefore removed from award.

## **SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

## **Special Conditions**

1. This solicitation is to include but not limited to: abrasives, soldering and welding, building facilities supplies, electrical lighting, motors and power transmission, drills, reamers, counter bores, dies and taps, fasteners, adhesives and hardware, hand tools, lumber and specialty woods, material handling, storage, packaging, measuring instruments, threaded piping, pumps, paint, ballasts, batteries, computer duct (wire mold), conduit boxes, conduit (EMC, IMC, FLEX, PVC), conduit fittings, lamps (incandescent, fluorescent, HID, miniature), lighting fixtures, power controls (contractors, relay, starters, pushbuttons), power distribution (load centers, disconnectors, breakers), wire, wire connectors (wire nuts), wiring devices, HVAC/refrigeration systems, equipment, parts, supplies, services, swamp cooler/refrigerated AC units, commercial gas water heaters, plumbing parts and accessories, water coolers and parts, plumbing faucets, fixtures and parts, floats, vacuum breakers, relief valves, toilets, wash basins, urinals, washers, couplings, clamps, bolts, piping, tubing, fittings, valves, floor surface and wall coverings such as carpet, laminate, linoleum, tile and related, clear laminated

safety glass, clear plate glass, glass solexia, grey laminated glass, wire glass, channel aluminum screen, screen corners, screen wire, spline, J-bar deep pocket, and related equipment, supplies, tools, etc.

2. This proposal will identify primary suppliers for various maintenance, repair, and operations equipment, supplies, and materials to be purchased on an as needed basis during the contract term for transportation, building facilities, and other equipment used.
3. This solicitation will cover small skilled labor projects. It is not intended to be utilized as a multi-discipline contract. Vendors can only do the services for which they are awarded. Services are to include but not limited to installation, removal, repair, consultation, and measurement. Disciplines include but are not limited to carpet, tile, glass, electrical, heating ventilation and cooling (HVAC), plumbing, welding, carpentry, masonry, and painting.
4. Please note that if catalog(s) require different discounts, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
5. No proposals tied to catalogs will be considered unless accompanied with a current catalog.
6. ESC Region 19 Allied States Cooperative understand catalogs change routinely. Updated catalogs are required to be submitted for approval. All discounts must remain the same as awarded.
7. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that if seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.
8. Exclusive, proprietary, or sole source supplies and goods should be so noted in vendor's response for evaluation purposes. Proof of copyrights and patents should be submitted with proposals; however, no sole sources will be considered for purchases from this contract unless it is included with the original RFP.
9. Contractor shall furnish all personnel, material, parts, equipment, and tools necessary to complete the project and pricing for those services shall be included in the proposal.
10. Vendor may be required to provide a payment and/or performance bond to member. Bonding and permits are a pass-through cost and should be itemized on the quote.
11. Vendor shall provide verification that product meets minimum recommendations based on industry standards, if requested by member.
12. All installation of products offered through this solicitation must be performed by a properly licensed and bonded (when necessary) installer authorized by the manufacturer. All installers authorized by the manufacturer must be in good standing with the state and its political subdivisions.
13. Product shall be installed as specified by the manufacturer. Clean up will be on a daily basis and the worksite will be returned to original and safe condition upon completion of the work, free of rubbish, wrappings, debris, trimmings, soda cans, and other peripheral trash.
14. This contract will NOT cover asbestos removal. Member is responsible for ensuring area is free from environmental contaminants.
15. Vendor must be able to provide licensing or employee credentials to member upon request.

**Approved By:** \_\_\_\_\_

**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

**Date:** \_\_\_\_\_

**April 5, 2022**  
**February 1, 2023**

**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

**January 23, 2024**  
**January 13, 2025**  
**January 7, 2026**