



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING
Wednesday, September 9, 2026**

SUBJECT

Increase Capacity for Master Contract with Trane U.S. Inc. (Trane)

BACKGROUND

Trane provides maintenance, repair, and operation (MRO) equipment, supplies, materials, and services for heating, ventilation, and air conditioning (HVAC) systems in EPWater buildings and facilities. A master contract was issued through the ESC Region 19 Allied States Cooperative Contract No. 22-7434, Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services to Trane. An additional \$1,000,000 in master contract capacity is needed to support anticipated operational requirements.

PRIOR PSB ACTION

- On March 13, 2024, the Public Service Board approved an additional \$500,000 for a master contract with Trane, increasing the cumulative amount to \$1,000,000, and authorized future annual master contracts of \$1,000,000 for the term of the applicable cooperative contract.

UTILITY KPI ALIGNMENT

Infrastructure Performance

EVALUATION PROCESS

Staff reviewed the current contract capacity and anticipated HVAC maintenance, repair, equipment, supply, material, and service needs. Trane has been a reliable and responsible vendor.

FINANCIAL IMPLICATIONS

This expenditure is in the approved budget.

PROPOSED ACTION REQUESTED

Consider and approve an increase in the capacity of the existing master contract issued to Trane U.S. Inc. through the purchasing cooperative ESC Region 19 Contract No. 22-7434 for Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials, and Services, by an additional \$1,000,000 for a cumulative contract amount of \$2,000,000.

SUPPORTING DOCUMENTATION PROVIDED

- Master Contract with Trane U.S. Inc.
- ESC Region 19 Cooperative Contract No. 22-7434 Award Summary

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services – ESC Region 19 Allied States Cooperative

RFP NUMBER: 22-7434

RFP OPENING DATE: March 1, 2022

CONTRACT TERM: Date of award until April 30, 2023, with 4 annual extension options.
(Extended by Region 19 until April 30, 2024)
(Extended by Region 19 until April 30, 2025)
(Extended by Region 19 until April 30, 2026)
(Extended by Region 19 until April 30, 2027)

FUNDING SOURCE: Various

RFP's ISSUED: 1,458

RESPONSES: 93

ADVERTISEMENT DATES: El Paso Times – January 31, 2022 & February 7, 2022

RECOMMENDED FOR AWARD: **ABM Building Services, LLC (ABM Industries Incorporated)**
Accents and Accessories (Stella Hasegawa)
ACO Remodeling & Construction, Inc.
All Trades Electrical Contractors Inc. (HUB)
~~**American Refrigeration Supplies, Inc.**~~ *updated 12/1/2023
AmeriChoice Construction LLC
Baker Glass Co Inc
Beltran Electrical Contractor
Border States Electric Supply (Border States Industries, Inc.)
(Chapman Metering)
Burman Construction, LLC
C.L. North Company (Keltic Inc. dba C.L. North Company)
CED-El Paso (Consolidated Electrical Distributors)
Chemsearch, a division of NCH Corporation
Cleaver Brooks Sales and Service
Complete Parking Lot Solutions LLC (HUB)
Continental Flooring Company
Control and Equipment Company (Control & Equipment Company of El Paso, Inc.)
Copper State Bolt and Nut
DA Defense Logistics HQ
Desert Contracting
Desert Drywall Inc.
Desert Electrical Supply, Inc.
DH Pace (D.H. Pace Company, Inc.)
~~**Drive Auto Collision (Alfredo Ries)**~~ *updated 10/3/2024
El Paso Bolt & Screw Co., Inc
El Paso Tinting 2 LLC (Luis A. Marquez)
Electric Supply Source (SS Electric)
Epic Solar Control
ESA Construction Inc.
~~**Exodo Industrial, LP.**~~
C & C Industrial Solutions, LLC *updated 1/10/2024, 2/2/26
~~**Fastsigns (Love Ewe Inc.)**~~ *updated 8/18/22
Frank's Supply Company, Inc

G&E Industrial Supplies, Inc.
 GAP Air Conditioning and Heating (Gutierrez Moctezuma and Associates LLC)
 GermBlast (Infection Controls, Inc.) (HUB)
 Gilbert's Plumbing Services (Gilbert Hernandez)
 Global Sales and Services Inc
 Grass Masters LLC DBA Global Maven Enterprises, LLC
 H.A. Gray & Associates
 Harrington Industrial Plastics
 Holts Mechanical Ltd
 Innovation Floors
 Ketner Enterprises of El Paso LLC dba Johnstone Supply of El Paso
 Ketner Enterprises of Las Cruces, LLC dba Johnstone Supply Las Cruces (Ketner Enterprises of Las Cruces, LLC)
 Lawson Products, Inc.
 M Squared Electric
 Marks Plumbing Parts (John W Gasparini Inc)
 MasterServ Inc (AAA MasterServ Inc)
 Nova Safety Products, Inc.
 One Stop Glass
 PC Automated Controls, Inc.
 Phoenix General Contractors, LLC
 PSI Bearing and Hydraulic Service LLC
 Qannex Corp.
~~Quality Commercial Services (James Lopez)~~ *updated 4/29/26
~~Roto-Rooter (CDM Plumbing Inc)~~
 Roto-Rooter (D & K Plumbing Inc) (updated 2/7/24)
~~RTC Inc~~ Mobile Communications America Inc. (updated 2/7/24)
 Saucedo Lock Co. (DACAMA LLC)
 Shelby Distributions Inc. (Express Office Products)
 Southern Tire Mart, LLC
 Southwest Decor El Paso Corp
~~Southwest Water Supplies and Services (Alejandro Franco)~~
 Southwest Water Supplies and Services, LLC *updated 4/9/26
 Summit Electric Supply
 Sun City Communications, LLC (HUB)
 Sun City Winnelson Co.
 SWIFCO (Southwestern Industrial Fasteners)
 Tarkett USA Inc.
 Technical Building Services (JiVG Enterprises LLC)
~~The Carpet Pile of Texas, Inc~~ *updated 8/3/2026
 The Sherwin-Williams Company
 Three O Machine Shop, Inc (Felix Sanchez)
 Total Maintenance Solutions (TMS-SOUTH)
 Trane U.S. Inc
 Triple-S Janitorial Supplies (Third Gen LLC)
 Unipak Corp.
 Veliz Construction (Veliz Company, LLC)
 Volter Electrical (Volter Electrical Construction Corp.)
 Westside Welding Inc
 Winston Water Cooler (Winston Water Cooler of Las Cruces, LTD)
 Winsupply El Paso TX (Winsupply El Paso TX Co.)

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~~**Wisco Supply, Inc.**~~ *updated 2/4/26
Wyler Industrial Works Inc
\$500,000,000.00/year

TOTAL (estimated)

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Amps Ratings Powers Services Corp and Pride General Contractors LLC submitted a "No Bid" response. Agiliti Health, Inc, HPS Audio and Video, Kindle Fischer Specialty Chemicals, RevIVe Medical, PLLC, and Spectrum Paper Co., Inc. submitted a proposal however were not considered; vendors do not meet the scope of work. APIC Solutions, Inc submitted a proposal however was not considered; vendor is already awarded on an existing contract. JSR Construction & Remodeling LLC (Jesus Rodriguez) submitted a proposal however was not considered; vendor did not provide pricing as per the bid requirements. Quality Commercial Services (James Lopez) originally submitted under the name Sea Creatures; however, the name was amended after supporting documentation was submitted. Spectrum Floors Inc (Innovation Floors) withdrew their submittal. American Refrigeration Supplies, Inc. was removed from award as they were awarded on a supplemental RFP #23-7457. Drive Auto Collision (Alfredo Rios) was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid. Wisco Supply, Inc. was removed from award for failure to submit insurance as per the bid terms. Quality Commercial Services (James Lopez) requested to terminate their contract award. The Carpet Pile of Texas, Inc is no longer in business and was therefore removed from award.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

Special Conditions

1. This solicitation is to include but not limited to: abrasives, soldering and welding, building facilities supplies, electrical lighting, motors and power transmission, drills, reamers, counter bores, dies and taps, fasteners, adhesives and hardware, hand tools, lumber and specialty woods, material handling, storage, packaging, measuring instruments, threaded piping, pumps, paint, ballasts, batteries, computer duct (wire mold), conduit boxes, conduit (EMC, IMC, FLEX, PVC), conduit fittings, lamps (incandescent, fluorescent, HID, miniature), lighting fixtures, power controls (contractors, relay, starters, pushbuttons), power distribution (load centers, disconnectors, breakers), wire, wire connectors (wire nuts), wiring devices, HVAC/refrigeration systems, equipment, parts, supplies, services, swamp cooler/refrigerated AC units, commercial gas water heaters, plumbing parts and accessories, water coolers and parts, plumbing faucets, fixtures and parts, floats, vacuum breakers, relief valves, toilets, wash basins, urinals, washers, couplings, clamps, bolts, piping, tubing, fittings, valves, floor surface and wall coverings such as carpet, laminate, linoleum, tile and related, clear laminated

safety glass, clear plate glass, glass solexia, grey laminated glass, wire glass, channel aluminum screen, screen corners, screen wire, spline, J-bar deep pocket, and related equipment, supplies, tools, etc.

2. This proposal will identify primary suppliers for various maintenance, repair, and operations equipment, supplies, and materials to be purchased on an as needed basis during the contract term for transportation, building facilities, and other equipment used.
3. This solicitation will cover small skilled labor projects. It is not intended to be utilized as a multi-discipline contract. Vendors can only do the services for which they are awarded. Services are to include but not limited to installation, removal, repair, consultation, and measurement. Disciplines include but are not limited to carpet, tile, glass, electrical, heating ventilation and cooling (HVAC), plumbing, welding, carpentry, masonry, and painting.
4. Please note that if catalog(s) require different discounts, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
5. No proposals tied to catalogs will be considered unless accompanied with a current catalog.
6. ESC Region 19 Allied States Cooperative understand catalogs change routinely. Updated catalogs are required to be submitted for approval. All discounts must remain the same as awarded.
7. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that if seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.
8. Exclusive, proprietary, or sole source supplies and goods should be so noted in vendor's response for evaluation purposes. Proof of copyrights and patents should be submitted with proposals; however, no sole sources will be considered for purchases from this contract unless it is included with the original RFP.
9. Contractor shall furnish all personnel, material, parts, equipment, and tools necessary to complete the project and pricing for those services shall be included in the proposal.
10. Vendor may be required to provide a payment and/or performance bond to member. Bonding and permits are a pass-through cost and should be itemized on the quote.
11. Vendor shall provide verification that product meets minimum recommendations based on industry standards, if requested by member.
12. All installation of products offered through this solicitation must be performed by a properly licensed and bonded (when necessary) installer authorized by the manufacturer. All installers authorized by the manufacturer must be in good standing with the state and its political subdivisions.
13. Product shall be installed as specified by the manufacturer. Clean up will be on a daily basis and the worksite will be returned to original and safe condition upon completion of the work, free of rubbish, wrappings, debris, trimmings, soda cans, and other peripheral trash.
14. This contract will NOT cover asbestos removal. Member is responsible for ensuring area is free from environmental contaminants.
15. Vendor must be able to provide licensing or employee credentials to member upon request.

Approved By: _____

Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____

April 5, 2022
February 1, 2023

Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

January 23, 2024
January 13, 2025
January 7, 2026



CONTRACT

Dispatch via Print

Contract ID MC00001752		Page 1 of 1
Contract Dates 05/01/2026 to 04/30/2027	Payment Terms NET 30	
Description: [917] 22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services		

Supplier 0000002600
TRANE
26 Walter Jones Blvd Ste E
El Paso TX 79906-5305

Contract Lines:

Tax Exempt? Y Tax Exempt ID: 17460035797

Line #	Item Desc	UOM	Amt	Qty	Amt
1	22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services	EA	1,000,000.00	1	1,000,000.00

DO NOT EMAIL TO VENDOR

EACH MASTER CONTRACT IS LIMITED TO NO MORE THAN ONE YEAR.
MC00001752 Replaces MC00001114

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AWARDED BY THE PSB: NOVEMBER 4, 2020, PER COOPERATIVE RESOLUTION.
INCREASE BY THE PSB BOARD: March 13, 2024.

PSB AGENCY NO: K0711
PER STATE OF TEXAS REGION 19 ALLIED STATES COOPERATIVE
COOP CONTRACT: 22-7434 Maintenance, Repair and Operation (MRO) Equipment, Supplies, Materials and Services
COOP TERM: Awarded on April 05, 2022, until April 30, 2023, with 4 annual extension options until April 30, 2027, or
until the expiration, in accordance with the survival clause set forth in this Contract.
COOP Extended until April 30, 2027

MC00000524: 05/01/2023 to 04/30/2024, \$500,000
MC00000524: 05/01/2024 to 04/30/2025, \$500,000 (DC 03/08/2024) (1ST EXT) I
INCREASED + \$500,000.00=\$1,000,000.00 (MES 03/13/2024)
MC00001114: 05/01/2025 to 04/30/2026, \$1,000,000.00 (LPO 01/31/2025)

MC00001752: 05/01/2026 to 04/30/2027, \$1,000,000.00 (LPO 04/15/2026)

ALL INVOICES MUST BE E-MAILED TO:
AccountsPayable@epwater.org
El Paso Water Utilities
ACCOUNTING DEPARTMENT
P.O. Box 511
El Paso, TX 79961
Ph:(915)594-5623
REQUESTED BY: [917] Amy Aragon/Calissa Perkins

Vendor POC Name: George Hernandez
Vendor POC Phone: (915) 593-3484
Vendor Email: GHernandez@trane.com

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(SECTION 105-490):
FOR INFORMATION, PLEASE CONTACT JESUS HERNANDEZ @ (915) 594-5639

(SECTION 510-917):
FOR INFORMATION, PLEASE CONTACT LEONARDO OCHOA @ (915) 263-4157

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Terms and Conditions signed 11/05/2024

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LPO 4/15/26

Total Amt: \$1,000,000.00


Authorized Signature

04/28/2026