PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING
Tuesday, November 10, 2026

SUBJECT

Sole Source Agreement with Water Conservation Service Co. (WCSC) for Monitoring, Operations, and Maintenance of Gutermann Leak Detection Loggers.

BACKGROUND

EPWater created a Leak Detection Program (Program) as part of its ongoing effort to reduce water loss by identifying leaks from water mains, service lines, and fire hydrants. The Program utilizes Gutermann leak detection loggers installed throughout the water distribution system to monitor sound and assist in identifying potential leaks. EPWater currently has approximately 12,000 Gutermann leak detection loggers deployed throughout the water distribution system. To maintain the effectiveness and reliability of the Leak Detection Program, EPWater requires continued monitoring, operations, and maintenance services for the installed Gutermann loggers. The proposed sole source agreement with WCSC will provide the services necessary to monitor the logger network, support system operations, maintain the equipment, and address service needs associated with the Gutermann leak detection system. WCSC has previously been identified by Gutermann as the authorized reseller and service provider for Gutermann products in El Paso County.

PRIOR PSB ACTION

- On April 9, 2025, the Public Service Board approved a Sole Source Contract with Water Conservation Service Co. pursuant to Section 252.022(a)(7) of the Texas Local Government Code for the purchase and installation of 6,500 Gutermann leak detection loggers in the total estimated amount of $2,437,500 for two years.

UTILITY KPI ALIGNMENT

Infrastructure Performance

EVALUATION PROCESS

Staff evaluated the operational requirements of the Leak Detection Program and determined that continued monitoring, operations, and maintenance services are necessary to support the Gutermann leak detection logger network. WCSC has provided the equipment and installation services for EPWater's Gutermann loggers and has previously been identified as the authorized reseller and service provider for Gutermann products in El Paso County.

Staff verified the current sole source documentation and evaluated WCSC's proposal to confirm that the proposed services and pricing meet EPWater's operational requirements.

FINANCIAL IMPLICATIONS

This expenditure is part of the approved budget.

PROPOSED ACTION REQUESTED

Consider and approve a sole source agreement with Water Conservation Service Co. pursuant to Section 252.022(a)(7)(A) and (D) of the Texas Local Government Code for monitoring, operations, and maintenance services for EPWater's Gutermann leak detection loggers, for an estimated annual amount of $1,250,000 for a term of one year with three one-year options to extend contingent upon Water Conservation Service Co. providing annual documentation attesting to their sole source status.

SUPPORTING DOCUMENTATION PROVIDED

- Sole Source Affidavit
- Sole Source Letter

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EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Danny Heredia. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: WCSC LLC
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
   Sales and service of all Gutermann Inc, Leak Detection Monitoring Equipment, Leak Pinpointing Equipment and Pressure Monitoring Equipment
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.**

Signature

SUBSCRIBED AND SWORN to before me on this 14th day of October 20 26

MARKO CASTANON
Notary Public, State of Texas
Comm. Expires 01-02-2029
Notary ID 135217405

Marko A Castanon
NOTARY PUBLIC

Marko A Castanon
PRINTED NAME

01/02/2029
MY COMMISSION EXPIRES

COMPANY NAME: WCSC LLC

ADDRESS, CITY, STATE & ZIP CODE: 150 E Sunset Rd El Paso TX 79922

PHONE: 915-525-9756 FAX NUMBER:

CONTACT NAME AND TITLE: Danny Heredia President

WEB ADDRESS: WCScompany.com EMAIL: dheredia@wcscompany.com

FEDERAL TAX ID NUMBER: 28-0129173 TEXAS SALES TAX NUMBER: n/a

GUTERMANN

10/09/2026

To Whom it May Concern,

I herewith confirm that WCSC is the only authorized reseller and service provider for the Gutermann products in the County of El Paso,TX. This authorization extends through 2031.

Gutermann developed proprietary, award-winning products and features to help simplify leak detection. No other competitor can offer same features.

Best Regards,

Volker Brohm
Business Development Director North America
& Regional Sales Manager

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